



Financial Factbook

Fiscal Year Ended March 31, 2026

(From April 1, 2025 to March 31, 2026)

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*Disclaimer regarding business forecasts, etc.

(Notes regarding forward-looking statements)

The above business forecasts are based on information available as of the date of announcement of this material, and are subject to factors of uncertainty that may possibly impact the future results of operations and are not a guarantee of the achievement of those results.

The Company's actual results may differ significantly from those presented herein as a consequence of numerous factors such as financial market trends, economic conditions, competitor situations and fluctuations in land prices.

※業績予想の適切な利用に関する説明、その他特記事項

(将来に関する記述等についてのご注意)

本資料は、発表日現在において入手可能な情報及び将来の業績に影響を与える不確実な要因に係る仮定を前提としており、当社としてその実現を約束する趣旨のものではありません。

今後、実際の業績は、金融市場の動向、経済の状況、競合の状況や地価の変動の他、様々な要因によって大きく異なる結果となる可能性があります。

Market Data マーケットデータ

Housing Starts 住宅着工戸数

(Thousands of units / 千戸)

		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Housing starts	住宅着工戸数	974	946	952	883	812	865	860	800	816	711
Custom-built houses	持家	292	282	288	283	263	281	248	219	223	195
Built-for-sale houses	分譲(一戸建)	135	138	145	146	129	144	144	133	122	115
Rental housing	貸家【賃貸住宅】	427	410	390	334	303	330	347	340	357	308
Condominiums for sale	分譲(マンション)	112	108	120	111	108	102	113	100	105	82
Prefabricated housing starts	プレハブ着工戸数	148	136	131	124	107	114	111	100	93	88
Prefabricated housing share	プレハブシェア	15.2%	14.4%	13.7%	14.1%	13.3%	13.2%	13.0%	12.6%	11.5%	12.5%
Custom-built houses	持家	46	43	44	40	35	37	32	27	26	23
Prefabricated housing share	プレハブシェア	15.8%	15.4%	15.2%	14.3%	13.3%	13.2%	13.2%	12.5%	11.7%	12.1%
Rental housing	貸家【賃貸住宅】	95	87	80	77	66	71	73	66	61	58
Prefabricated housing share	プレハブシェア	22.2%	21.2%	20.6%	23.1%	22.0%	21.7%	21.1%	19.6%	17.2%	18.9%
Built-for-sale houses and condominiums for sale	分譲(一戸建・マンション)	5	5	5	6	4	4	4	5	4	5
Prefabricated housing share	プレハブシェア	2.2%	2.0%	2.0%	2.3%	1.8%	1.9%	1.9%	2.5%	2.2%	2.8%

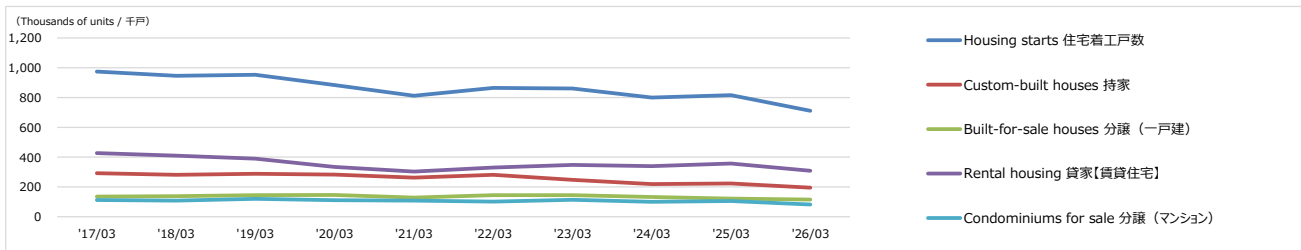
Source: Statistics for housing (including prefabricated) starts are from Housing Starts Survey by Ministry of Land, Infrastructure and Transport./ 住宅着工戸数及びプレハブ着工戸数は、「住宅着工統計」(国土交通省)より

Sales of Houses (Non-consolidated) 住宅販売戸数(大和ハウス工業 個別)

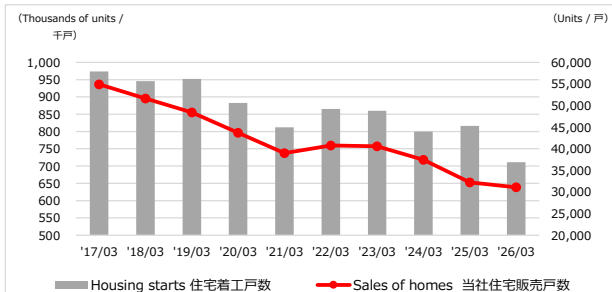
(Units / 戸)

		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Sales of Houses	住宅販売戸数	54,925	51,641	48,410	43,703	38,991	40,758	40,562	37,453	32,239	31,085
Single-family houses (Custom-built houses)	戸建住宅	7,106	6,907	6,524	5,917	5,178	5,164	4,191	3,424	2,810	2,902
Built-for-sale houses	分譲住宅	2,180	2,320	2,192	2,066	1,841	1,596	1,571	1,760	2,257	1,965
Rental housing	賃貸住宅	43,428	40,254	37,905	33,502	29,488	31,202	32,224	29,841	25,668	24,955
Condominiums for sale	分譲マンション	2,211	2,160	1,789	2,218	2,484	2,796	2,576	2,428	1,504	1,263

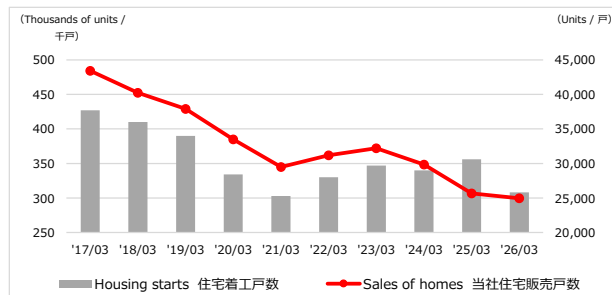
Housing Starts 住宅着工戸数



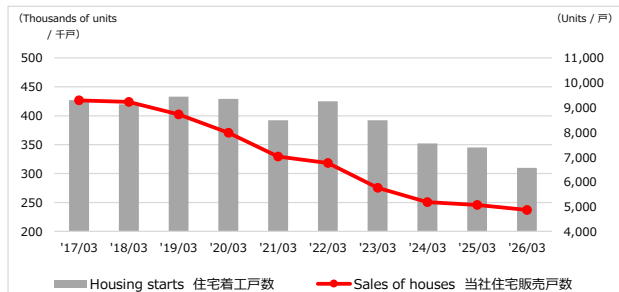
Housing starts (left scale), Sales of homes (right scale) (Non-consolidated) 住宅着工戸数(左目盛)、当社住宅販売戸数(右目盛)



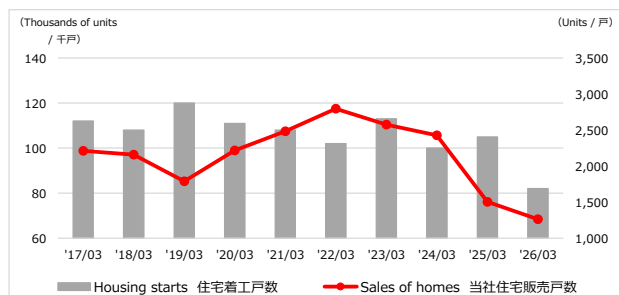
[Rental housing] Housing starts (left scale), Sales of homes (right scale) 【賃貸住宅】住宅着工戸数(左目盛)、当社住宅販売戸数(右目盛)



[Single-family houses] Housing starts (left scale), Sales of homes (right scale) 【戸建住宅】住宅着工戸数(左目盛)、当社住宅販売戸数(右目盛)



[Condominiums] Housing starts (left scale), Sales of homes (right scale) 【マンション】住宅着工戸数(左目盛)、当社住宅販売戸数(右目盛)



Financial Data 財務データ 1

Consolidated Balance Sheets 連結貸借対照表

(¥ Million / 百万円)

		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Assets	資産の部										
Current assets	流動資産										
Cash and bank deposits	現金預金	216,749	330,806	279,859	281,434	425,980	337,632	358,086	450,129	333,198	434,371
Trade notes and accounts receivable	受取手形・完成工事未収入金等	315,275	360,395	390,922	433,053	401,314	407,430	454,341	493,205	474,790	552,672
Securities maturing within one year	有価証券	2,006	2,040	891	814	550	7,568	3,570	449	402	195
Inventories	たな卸資産	624,285	784,256	955,665	1,094,844	1,173,612	1,562,408	2,091,678	2,287,764	2,571,637	3,179,642
Costs on construction contracts in progress	未成工事支出金	49,484	58,627	79,305	47,861	46,866	48,516	49,993	53,849	54,916	74,010
Real estate for sale	販売用不動産	544,678	696,754	844,007	1,012,690	1,093,759	1,479,169	2,000,748	2,192,223	2,471,266	3,064,379
Single-family houses for sale	戸建	-	-	-	250,789	260,884	428,893	575,775	677,346	921,514	1,072,187
Rental Housing for sale	集合住宅	-	-	-	38,584	53,156	129,311	241,892	298,362	333,329	444,709
Condominiums for sale	マンション	-	-	-	394,384	403,794	479,744	504,921	386,108	393,319	441,042
Commercial Facilities for sale	商業施設	-	-	-	133,456	158,757	196,750	276,745	355,151	415,150	606,648
Logistics, Business & Corporate Facilities for sale	事業施設	-	-	-	186,111	209,770	239,510	395,660	472,331	407,160	504,109
Other current assets	その他の流動資産	254,525	261,348	302,370	302,735	366,588	395,950	347,456	422,321	505,816	539,003
Allowance for doubtful accounts	貸倒引当金	-7,653	-8,836	-8,665	-9,016	-13,682	-18,195	-3,145	-3,789	-3,380	-3,188
Total current assets	流動資産合計	1,405,188	1,730,010	1,921,043	2,103,866	2,354,364	2,692,794	3,251,988	3,650,081	3,882,464	4,702,696
Non-current assets	固定資産										
Total property, plant and equipment	有形固定資産合計	1,407,380	1,501,499	1,608,548	1,721,717	1,858,847	1,969,066	2,033,629	2,008,029	2,141,352	2,343,071
Buildings and structures	建物及び構築物	482,076	546,337	581,738	570,086	653,389	744,610	818,791	883,096	899,323	1,011,241
Land	土地	759,813	776,342	811,205	857,587	870,822	878,851	916,871	816,722	858,719	933,879
Other tangible assets	その他の有形固定資産	165,489	178,819	215,604	294,042	334,635	345,603	297,966	308,210	383,309	397,950
Total intangible assets	無形固定資産合計	86,989	103,768	124,639	118,172	135,625	170,917	193,594	203,561	205,076	382,767
Total investments and other assets	投資その他の資産合計	656,326	699,780	679,804	683,632	704,214	688,884	662,855	672,048	820,430	983,884
Total non-current assets	固定資産合計	2,150,696	2,305,048	2,412,993	2,523,522	2,698,687	2,828,868	2,890,079	2,883,640	3,166,858	3,709,723
Total assets	資産合計	3,555,885	4,035,059	4,334,037	4,627,388	5,053,052	5,521,662	6,142,067	6,533,721	7,049,323	8,412,419
Liabilities	負債の部										
Current liabilities	流動負債										
Trade notes and accounts payable	支払手形・工事未払金等	383,232	479,451	530,472	360,338	296,165	355,936	380,004	361,313	353,710	395,523
Short-term loan from banks	短期借入金	78,944	93,843	97,631	110,519	124,584	151,421	133,028	122,253	170,293	757,904
Current portion of bonds	1年内償還予定の社債	10	20,110	95,000	65,000	40,000	25,000	50,000	100,000	75,000	65,000
Current portion of long-term loans from banks	1年内返済予定の長期借入金	69,401	61,574	40,441	65,669	46,700	79,589	159,044	117,675	285,287	154,993
Commercial papers	コマーシャル・ペーパー	-	-	-	49,000	-	-	-	-	-	179,000
Income taxes payable	未払法人税等	52,511	61,826	69,944	58,980	57,093	69,170	57,254	76,222	99,097	93,233
Advances received on construction projects in progress	未成工事受入金	113,850	124,571	165,186	130,633	113,186	137,977	183,273	195,458	195,231	243,683
Other current liabilities	その他の流動負債	324,023	356,970	403,173	457,113	601,127	625,496	564,242	558,476	655,214	772,795
Total current liabilities	流動負債合計	1,021,973	1,198,349	1,401,849	1,297,254	1,278,858	1,444,592	1,526,847	1,531,400	1,833,834	2,662,133
Non-current liabilities	固定負債										
Bonds	社債	200,000	287,342	192,000	277,000	383,000	408,000	559,000	759,000	744,000	714,000
Long-term loans from banks	長期借入金	292,316	317,702	350,573	473,689	677,700	758,496	945,507	988,909	1,034,496	1,205,808
Other non-current liabilities	その他の固定負債	711,693	718,078	745,896	806,056	819,989	799,188	721,797	730,649	720,246	808,201
Total non-current liabilities	固定負債合計	1,204,009	1,323,124	1,288,470	1,556,745	1,880,689	1,965,684	2,226,305	2,478,559	2,498,743	2,728,010
Total liabilities	負債合計	2,225,983	2,521,474	2,690,320	2,853,999	3,159,548	3,410,277	3,753,153	4,009,959	4,332,577	5,390,144
Net assets	純資産の部										
Shareholders' equity	株主資本										
Common stock	資本金	161,699	161,699	161,699	161,699	161,699	161,699	161,845	161,957	162,216	162,602
Capital surplus	資本剰余金	311,393	311,910	310,879	307,154	304,595	301,982	303,741	301,318	299,395	293,897
Retained earnings	利益剰余金	734,242	903,550	1,066,705	1,217,407	1,339,558	1,486,900	1,710,582	1,903,326	2,132,816	2,387,104
Treasury stock	自己株式	-8,450	-4,630	-8,316	-7,588	-33,019	-29,081	-20,327	-88,320	-188,335	-185,546
Total shareholders' equity	株主資本合計	1,198,884	1,372,528	1,530,968	1,678,671	1,772,834	1,921,500	2,155,842	2,278,281	2,406,094	2,658,058
Accumulated other comprehensive income	その他の包括利益累計額										
Unrealized gain (loss) on securities	その他有価証券評価差額金	88,642	75,257	51,016	36,996	59,404	64,017	54,701	55,342	45,848	64,810
Deferred gain (loss) on hedging instruments	繰延ヘッジ損益	-5	-35	-21	-10	10	-860	-118	-1,916	2,315	-794
Land revaluation reserve	土地再評価差額金	3,495	6,188	6,453	10,251	10,624	10,642	9,277	10,234	10,799	11,520
Total liabilities and net assets	為替換算調整勘定	17,273	20,599	7,574	1,087	-7,677	24,857	64,508	95,919	149,181	163,148
Total accumulated other comprehensive income	その他の包括利益累計額合計	109,405	102,010	65,023	48,323	62,361	98,657	128,369	159,580	208,144	238,685
Subscription rights to shares	新株予約権	115	115	114	101	91	-	-	-	-	-
Non-controlling interests	非支配株主持分	21,495	38,929	47,610	46,292	58,216	91,227	104,701	85,900	102,507	125,531
Total net assets	純資産合計	1,329,901	1,513,585	1,643,717	1,773,388	1,893,504	2,111,385	2,388,914	2,523,762	2,716,745	3,022,275
Total liabilities and net assets	負債純資産合計	3,555,885	4,035,059	4,334,037	4,627,388	5,053,052	5,521,662	6,142,067	6,533,721	7,049,323	8,412,419

Note: Breakdown figures by segment for Real estate for sale have been disclosed from FY2019.

注: 販売用不動産は20/3よりセグメント内訳の数値を開示しています。

Financial Data 財務データ 2

Consolidated Statements of Income 連結損益計算書

(¥ Million / 百万円)

		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03	'27/03 Forecast 計画
Net sales	売上高	3,512,909	3,795,992	4,143,505	4,380,209	4,126,769	4,439,536	4,908,199	5,202,919	5,434,819	5,576,861	5,800,000
Cost of sales	売上原価	2,791,596	3,002,160	3,300,738	3,510,002	3,299,886	3,574,853	3,953,004	4,210,511	4,333,754	4,335,041	4,680,000
SG&A expenses	販売費及び一般管理費	411,220	446,690	470,571	489,091	469,761	481,425	489,824	552,197	554,785	626,940	720,000
Operating income	営業利益	310,092	347,141	372,195	381,114	357,121	383,256	465,370	440,210	546,279	614,879	400,000
Excluded amortization of actuarial differences	【参考】退職給付差異の影響を除く営業利益	293,573	336,264	369,178	378,245	329,472	332,267	368,714	393,694	445,041	499,203	400,000
Interest income and dividends income	受取利息・配当金	6,895	7,221	8,444	7,587	7,254	7,332	7,537	8,441	9,770	10,128	-
Equity in earnings of affiliates	持分法による投資利益	-	-	-	-	-	-	844	2,411	1,676	709	-
Total non-operating income	営業外収益計	13,253	14,633	16,047	16,730	20,381	26,263	21,058	31,083	27,369	28,921	25,000
Interest expenses	支払利息	5,143	5,544	7,504	8,982	10,013	13,033	18,838	31,532	41,848	45,682	-
Equity in losses of affiliates	持分法による投資損失	1,274	62	13,080	6,972	11,553	6,810	-	-	-	-	-
Total non-operating expenses	営業外費用計	22,815	17,180	28,780	30,175	39,672	33,273	30,416	43,745	57,663	71,828	83,000
Ordinary income	経常利益	300,529	344,593	359,462	367,669	337,830	376,246	456,012	427,548	515,985	571,971	342,000
Extraordinary income	特別利益	1,783	15,358	5,033	3,285	4,671	8,888	10,027	49,025	16,870	6,287	10,000
Extraordinary losses	特別損失	7,448	13,636	12,265	21,271	31,290	31,834	25,543	20,738	44,073	35,809	-
Profit before income taxes and non-controlling shareholders' interests	税金等調整前当期純利益	294,865	346,315	352,230	349,683	311,210	353,300	440,496	455,834	488,783	542,449	352,000
Income taxes and others	法人税等	92,072	106,412	110,198	112,327	109,873	124,341	124,819	155,581	158,905	182,947	-
Profit attributable to non-controlling shareholders' interests	非支配株主に帰属する当期純利益	1,092	3,546	4,592	3,753	6,260	3,686	7,277	1,500	4,818	8,933	-
Profit attributable to owners of the parent	親会社株主に帰属する当期純利益	201,700	236,357	237,439	233,603	195,076	225,272	308,399	298,752	325,058	350,568	227,000
Excluded amortization of actuarial differences	【参考】退職給付差異の影響を除く当期純利益	189,824	228,577	235,222	231,383	175,393	189,067	240,289	266,562	255,823	271,439	227,000
Basic net income per share	一株当たり当期純利益	¥304.14	¥355.87	¥357.29	¥351.84	¥297.18	¥343.82	¥469.12	¥457.16	¥514.00	¥566.47	¥183.26*
Dividend per share	一株当たり配当金	¥92	¥107	¥114	¥115	¥116	¥126	¥130	¥143	¥150	¥175	- *
of which interim dividend per share	うち、一株当たり中間配当	¥40	¥45	¥50	¥55	¥50	¥55	¥60	¥63	¥70	¥75	¥86
Dividend payout ratio	配当性向	30.2%	30.1%	31.9%	32.7%	39.0%	36.6%	27.7%	31.3%	29.2%	30.9%	48.0%
Excluded amortization of actuarial differences	【参考】数理差異の影響を除く配当性向	-	-	-	-	-	-	35.6%	35.1%	37.1%	39.9%	48.0%
Balance between financial income and expenses	金融収支	1,752	1,677	940	-1,394	-2,759	-5,700	-11,300	-23,090	-32,078	-35,553	-
Number of issued and outstanding shares (Thousands of share)	発行済株式数(千株)	663,546	664,755	663,801	664,019	654,237	655,668	658,871	639,822	618,583	619,347	-

Note: *The Company plans to implement a stock split at a ratio of two shares for each share, with a record date of September 30, 2026 and an effective date of October 1, 2026.

Basic net income per share for the fiscal year ending March 31, 2027 has been calculated on a post-stock split basis.

The annual dividend per share for the fiscal year ending March 31, 2027 is not presented, as the interim dividend and the fiscal year-end dividend cannot be simply aggregated due to the implementation of the stock split.

If the stock split were not taken into account, the fiscal year-end dividend per share for the fiscal year ending March 31, 2027 would be 90.00 yen, and the annual dividend per share would be 176.00 yen.

注: *2026年9月30日を基準日、2026年10月1日を効力発生日として、1株につき2株の割合で株式分割を実施予定です。

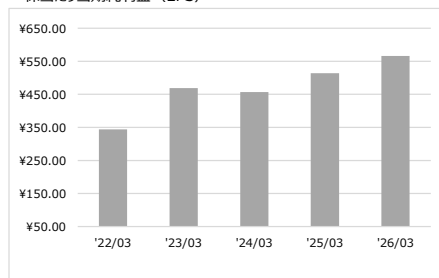
2027年3月期(予想)の1株当たり当期純利益は株式分割後の金額を記載しています。

2027年3月期(予想)の1株当たり年間配当金合計は、株式分割の実施により、第2四半期末配当金と期末配当金の単純合算ができないため記載しておりません。

なお、株式分割を考慮しない場合の2027年3月期(予想)の1株当たり期末配当金は90円00銭、年間配当金合計は176円00銭となります。

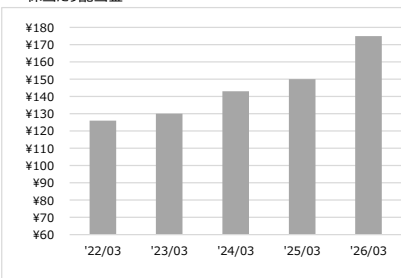
Earnings per share (EPS)

一株当たり当期純利益 (EPS)



Cash dividends per share

一株当たり配当金



Note: In fiscal 2021, we paid a commemorative dividend of 10 yen to commemorate 100 years since the birth of our founder Nobuo Ishibashi. In fiscal 2025, a commemorative dividend of ¥10 was paid to mark the Company's 70th anniversary.

注: 2021年度の1株当たり配当金126円は、創業者 故石橋備夫生誕100周年記念配当10円を含んでいます。2025年度の1株当たり配当金175円は、創業者70周年記念配当10円を含んでいます。

【Reference】The State of Share Distribution (Composition Ratio) 【参考】株式分布状況表 (構成比)

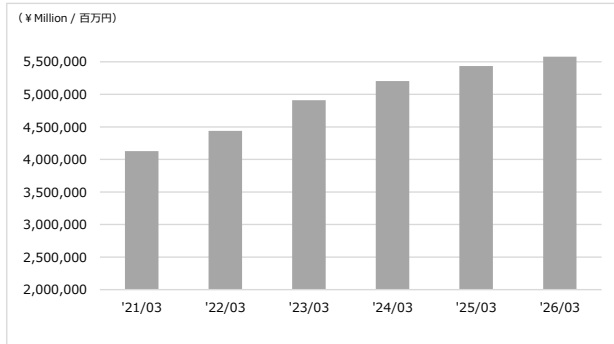
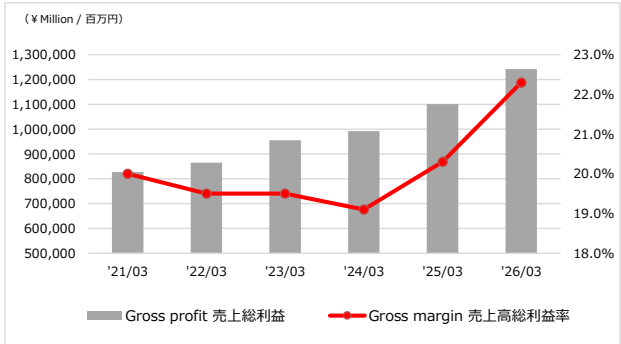
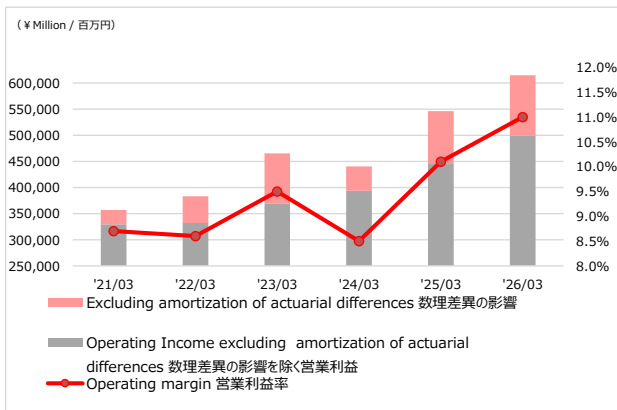
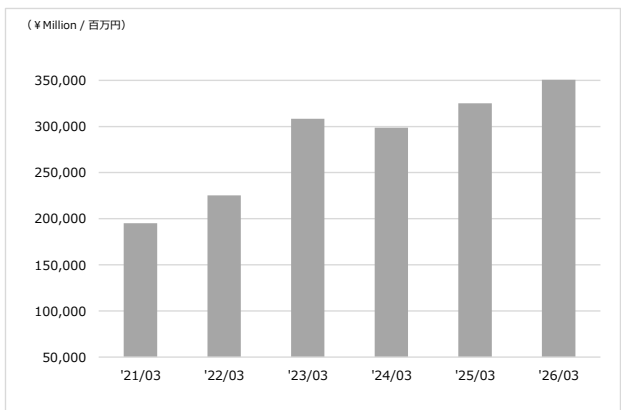
		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Financial Institutions	金融機関	42.7%	44.6%	46.3%	47.6%	45.9%	45.5%	43.1%	40.1%	40.3%	37.1%
Foreigners	外国人	34.9%	33.5%	30.7%	29.4%	28.4%	28.9%	28.8%	32.0%	30.6%	34.2%
Individuals & Others	個人・その他	10.8%	10.2%	10.6%	11.2%	11.3%	11.5%	13.0%	12.5%	12.3%	12.9%
Other Companies	その他国内法人	9.4%	9.2%	8.8%	8.5%	8.0%	7.6%	7.5%	7.3%	5.8%	5.2%
Securities Companies	証券会社	2.2%	2.5%	3.2%	3.0%	4.6%	4.9%	6.4%	5.1%	4.8%	4.5%
Treasury Stock	自己名義株式	0.0%	0.0%	0.3%	0.3%	1.8%	1.6%	1.1%	3.0%	6.2%	6.1%
Total	合計	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Index Data 指標データ 1

Profitability Indices (Consolidated) 収益性指標 (連結)

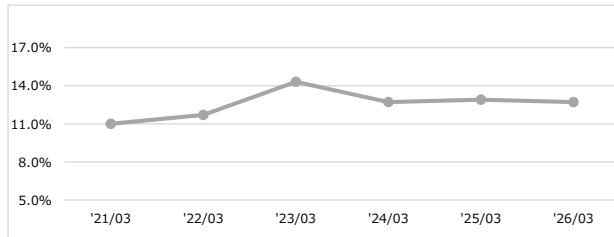
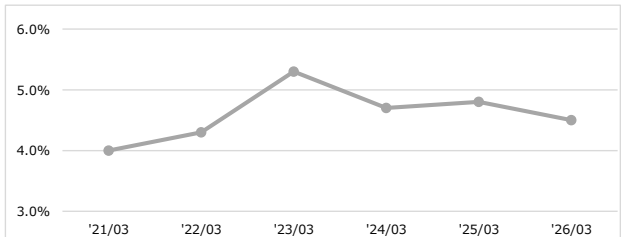
(\$ Million / 百万円)

		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Net sales	売上高	3,512,909	3,795,992	4,143,505	4,380,209	4,126,769	4,439,536	4,908,199	5,202,919	5,434,819	5,576,861
Gross profit	売上総利益	721,312	793,832	842,767	870,206	826,883	864,682	955,194	992,407	1,101,065	1,241,820
Gross margin	売上高総利益率	20.5%	20.9%	20.3%	19.9%	20.0%	19.5%	19.5%	19.1%	20.3%	22.3%
SG&A expenses	管理販売費及び一般管理費	411,220	446,690	470,571	489,091	469,761	481,425	489,824	552,197	554,785	626,940
Operating income	営業利益	310,092	347,141	372,195	381,114	357,121	383,256	465,370	440,210	546,279	614,879
Operating margin	営業利益率	8.8%	9.1%	9.0%	8.7%	8.7%	8.6%	9.5%	8.5%	10.1%	11.0%
Ordinary income	経常利益	300,529	344,593	359,462	367,669	337,830	376,246	456,012	427,548	515,985	571,971
Profit attributable to owners of the parent	親会社株主に帰属する当期純利益	201,700	236,357	237,439	233,603	195,076	225,272	308,399	298,752	325,058	350,568

Net sales
売上高Gross profit (left scale), Gross margin (right scale)
売上総利益(左目盛)、売上高総利益率(右目盛)Operating income (left scale), Operating margin (right scale)
営業利益(左目盛)、営業利益率(右目盛)Profit attributable to owners of the parent
親会社株主に帰属する当期純利益

Efficiency Indices (Consolidated) 効率性指標 (連結)

		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Return on equity (ROE)	株主資本利益率 (ROE)	16.3%	17.0%	15.5%	14.1%	11.0%	11.7%	14.3%	12.7%	12.9%	12.7%
Return on assets (ROA)	総資産利益率 (ROA)	5.9%	6.2%	5.7%	5.2%	4.0%	4.3%	5.3%	4.7%	4.8%	4.5%

Return on equity
株主資本利益率 (ROE)Return on assets
総資産利益率 (ROA)

Productivity Indices (Consolidated) 生産性指標 (連結)

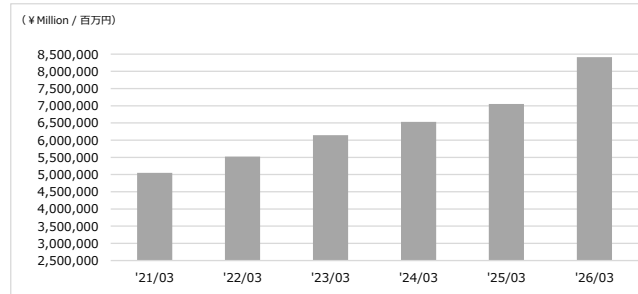
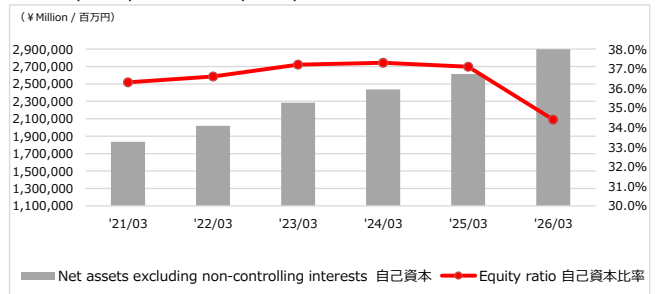
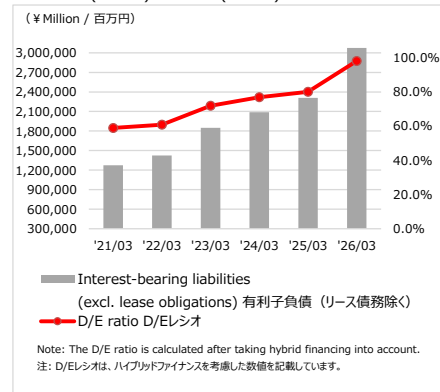
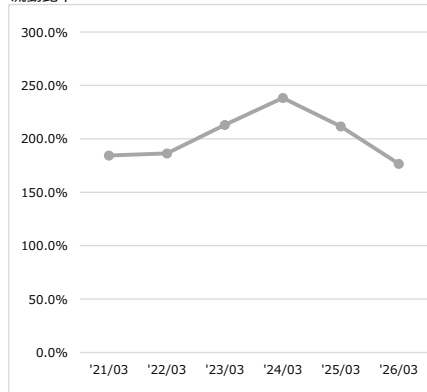
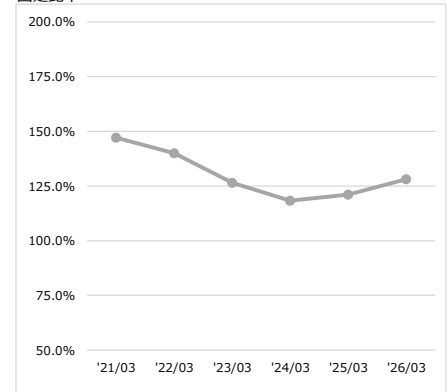
		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Number of employees (End of the fiscal year)	期末従業員数 (人)	39,770	42,460	44,947	47,133	48,807	48,831	49,768	48,483	50,390	55,712
Number of group companies	グループ会社数(社)	196	317	387	360	444	480	488	497	667	716

Index Data 指標データ 2

Financial Soundness Indices (Consolidated) 財務健全性指標 (連結)

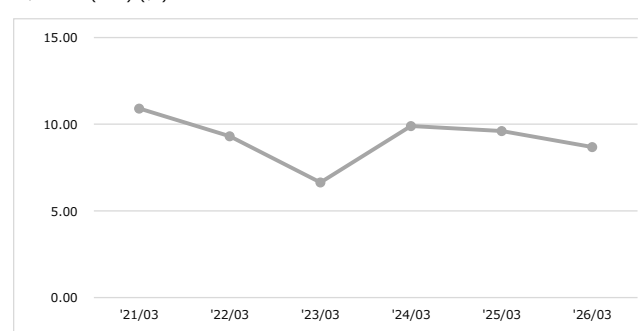
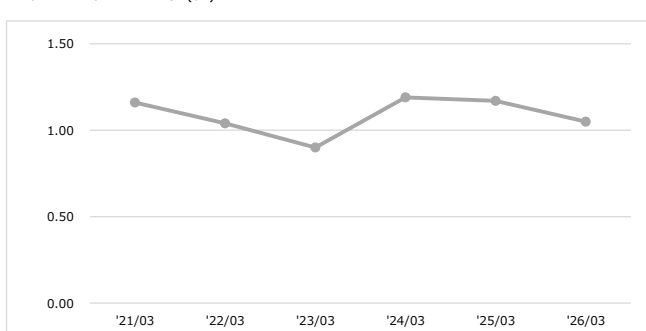
(¥ Million / 百万円)

		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Total assets	総資産	3,555,885	4,035,059	4,334,037	4,627,388	5,053,052	5,521,662	6,142,067	6,533,721	7,049,323	8,412,419
Equity ratio	自己資本比率	36.8%	36.5%	36.8%	37.3%	36.3%	36.6%	37.2%	37.3%	37.1%	34.4%
Interest-bearing liabilities (excl. lease obligations)	有利子負債 (リース債務除く)	640,671	780,574	778,546	1,043,478	1,274,886	1,425,407	1,849,481	2,087,838	2,309,077	3,076,706
D/E ratio	D/レシオ	49.0%	52.9%	48.8%	60.4%	69.5%	70.6%	81.0%	85.6%	88.3%	106.2%
D/E ratio after taking the hybrid financing into account	ハイブリッドファイナンス考慮後のD/レシオ	-	-	-	53.7%	58.7%	60.6%	71.6%	76.6%	79.7%	97.7%
Net D/E ratio	ネットD/レシオ	32.4%	30.5%	31.2%	44.1%	46.3%	53.8%	65.3%	67.2%	75.6%	91.2%
Current ratio	流動比率	137.5%	144.4%	137.0%	162.2%	184.4%	186.4%	213.0%	238.3%	211.7%	176.7%
Fixed ratio	固定比率	164.4%	156.3%	151.2%	146.1%	147.1%	140.0%	126.5%	118.3%	121.1%	128.1%

Total assets
総資産Net assets excluding non-controlling interests (left scale), Equity ratio (right scale)
自己資本(左目盛)、自己資本比率(右目盛)Interest-bearing debt(left scale), D/E ratio(right scale)
有利子負債(左目盛)、D/レシオ(右目盛)Current ratio
流動比率Fixed ratio
固定比率

Investment Indices (Consolidated) 投資指標 (連結)

		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Earnings per share	一株当たり当期純利益(EPS)	¥304.14	¥355.87	¥357.29	¥351.84	¥297.18	¥343.82	¥469.12	¥457.16	¥514.00	¥566.47
Book-value per share	一株当たり純資産	¥1,971.66	¥2,218.17	¥2,404.32	¥2,600.82	¥2,805.09	¥3,081.07	¥3,466.86	¥3,810.21	¥4,226.17	¥4,677.09
Dividend per share	一株当たり配当金(円)	¥92	¥107	¥114	¥115	¥116	¥126	¥130	¥143	¥150	¥175
Payout ratio	配当性向	30.2%	30.1%	31.9%	32.7%	39.0%	36.6%	27.7%	31.3%	29.2%	30.9%
Price earnings ratio (Times)	株価収益率(PER)(倍)	10.51	11.52	9.85	7.61	10.91	9.31	6.64	9.90	9.61	8.68
Price book-value ratio (Times)	株価純資産倍率(PBR)(倍)	1.62	1.85	1.46	1.03	1.16	1.04	0.90	1.19	1.17	1.05

Price earnings ratio (Times)
株価収益率(PER) (倍)Price book-value ratio (Times)
株価純資産倍率 (PBR) (倍)

Operating Data 事業データ 1

Sales by Segment (Consolidated) セグメント別売上高 (連結)

		(¥ 100 Million / 億円)										
		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03	'27/03 Forecast 計画
Single-Family Houses	戸建住宅	3,903	3,853	3,838	4,978	5,161	7,848	8,763	9,510	11,445	13,422	13,200
Rental Housing	賃貸住宅	9,772	10,308	10,613	10,059	9,827	10,525	11,831	12,502	13,760	14,292	14,400
Condominiums	マンション	2,628	2,850	2,805	3,727	3,397	3,799	4,843	4,418	2,694	2,796	3,100
Existing Homes	住宅ストック	1,055	1,121	1,145	1,456	1,247	-	-	-	-	-	-
Commercial Facilities	商業施設	5,697	6,208	6,939	8,067	8,083	10,385	10,921	11,815	12,271	12,901	12,900
Logistics, Business & Corporate Facilities	事業施設	8,284	8,502	10,223	11,523	9,899	10,792	11,302	12,944	13,697	11,898	14,300
Environment and Energy	環境エネルギー	-	-	-	-	-	1,610	1,886	1,394	1,311	1,331	1,350
Other Businesses	その他	5,135	6,371	7,161	5,300	5,073	630	818	680	509	558	530
Adjustment	調整額	(1,349)	(1,256)	(1,293)	(1,311)	(1,423)	(1,197)	(1,285)	(1,238)	(1,341)	(1,432)	(1,780)
Total	合計	35,129	37,959	41,435	43,802	41,267	44,395	49,081	52,029	54,348	55,768	58,000

Note:

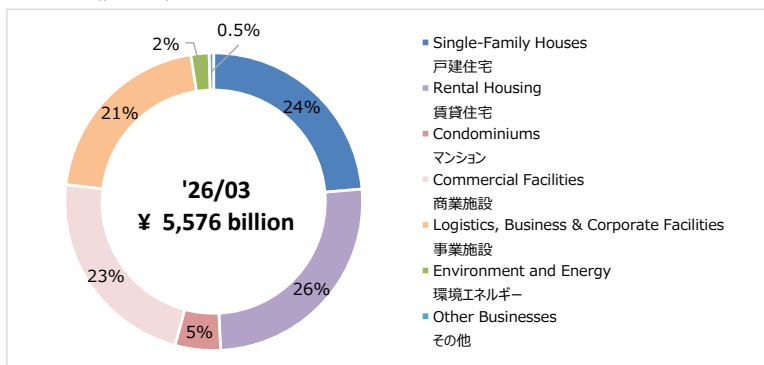
- Sales by segment include intersegment transactions.
- Regards to overseas business included in Other Businesses segment, we reclassified the segments according to the business content from the fiscal year ended March 31, 2020. Also, we changed the forecasts of some subsidiaries to segments according to the content of their main business.
- The reporting segment changed from FY2022.
 - Environment and Energy Business, which had been included in Other Businesses segment, changed to the reportable segment to strengthen initiatives for the segment.
 - We deleted the Existing Home Business segment due to changes in the segmentation of each company included in the segment.
 - For certain companies, we changed the segmentation to segments that reflect their respective value chains.
 - The actual results for FY2021 are rearranged and disclosed according to the changed reporting segment classification.
- From FY2023, Daiwa House Modular Europe changed its reporting segment from the Single-Family Houses Business to the Rental Housing Business. The actual results for FY2022 are rearranged and disclosed according to the changed reporting segment classification.
- In February 2024, Cosmos Initia Co., Ltd. changed from consolidated subsidiary to equitymethod affiliate company of the Company.

注:

- 上記実績には、セグメント間の内部取引を含んでいます。
- 2020年3月期より、「その他」セグメントに含めておりました海外事業につきましては、事業内容に沿って各セグメントに変更を行っております。また、一部の子会社につきましても主要事業の内容に沿ったセグメントに変更を行っております。
- 2023年3月期より、報告セグメントを変更しました。
 - 環境エネルギー事業への取り組みを強化するため、「その他」に含めていた「環境エネルギー事業」を独立セグメントとしました。
 - 「住宅ストック」事業に含めていた各社のセグメンテーションを変更したため、同セグメントは廃止しました。
 - 一部のグループ会社について、各々のバリューチェーンに応じたセグメントにセグメンテーションを変更しました。
 - 2022年3月期の実績については変更後の報告セグメントの区分で組み替えて開示しています。
- 2024年3月期より、Daiwa House Modular Europeの報告セグメントを戸建住宅事業から賃貸住宅事業へ変更しました。2023年3月期の実績については、変更後の報告セグメントで組み替えています。
- 2024年2月に、株式会社コスモスイニシアは連結子会社から持分法適用関連会社へ変更となりました。

Composition by business segment

セグメント別構成比率



Note:

- Net sales composition represents sales to external customers.
- Adjustments are included in the total but not shown on the graph. The percentage of each segment does not add up to 100%.

注:

- 外部顧客に対する売上高の構成比を表示しています。
- 合計値には調整額が含まれていますが、グラフ上では表示していないため、各セグメント構成比の合計値は100%にはなりません。

Operating Data 事業データ 2

Operating Income and Operating Margin by Segment (Consolidated) セグメント別営業利益・営業利益率（連結）

Operating Income

営業利益

（¥100Million / 億円）

		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03	'27/03 Forecast 計画
Single-Family Houses	戸建住宅	192	215	199	180	218	383	465	351	698	1,556	490
Rental Housing	賃貸住宅	942	1,066	1,022	985	908	966	1,097	1,157	1,299	1,411	1,320
Condominiums	マンション	134	133	135	158	53	97	408	373	109	59	180
Existing Homes	住宅ストック	130	132	159	167	104	-	-	-	-	-	-
Commercial Facilities	商業施設	1,007	1,141	1,377	1,406	1,228	1,241	1,329	1,436	1,459	1,624	1,530
Logistics, Business & Corporate Facilities	事業施設	789	889	989	1,206	1,159	1,255	996	1,232	1,596	1,276	1,280
Environment and Energy	環境エネルギー	-	-	-	-	-	52	62	91	124	138	110
Other Businesses	その他	168	230	325	192	107	-59	54	24	28	42	6
Adjustment	調整額	(265)	(337)	(486)	(487)	(209)	(105)	237	(265)	147	38	(916)
Total	合計	3,100	3,471	3,721	3,811	3,571	3,832	4,653	4,402	5,462	6,148	4,000

Operating Margin

営業利益率

		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03	'27/03 Forecast 計画
Single-Family Houses	戸建住宅	4.9%	5.6%	5.2%	3.6%	4.2%	4.9%	5.3%	3.7%	6.1%	11.6%	3.7%
Rental Housing	賃貸住宅	9.6%	10.3%	9.6%	9.8%	9.2%	9.2%	9.3%	9.3%	9.4%	9.9%	9.2%
Condominiums	マンション	5.1%	4.7%	4.8%	4.3%	1.6%	2.6%	8.4%	8.5%	4.0%	2.1%	5.8%
Existing Homes	住宅ストック	12.4%	11.8%	13.9%	11.5%	8.4%	-	-	-	-	-	-
Commercial Facilities	商業施設	17.7%	18.4%	19.8%	17.4%	15.2%	12.0%	12.2%	12.2%	11.9%	12.6%	11.9%
Logistics, Business & Corporate Facilities	事業施設	9.5%	10.5%	9.7%	10.5%	11.7%	11.6%	8.8%	9.5%	11.7%	10.7%	9.0%
Environment and Energy	環境エネルギー	-	-	-	-	-	3.3%	3.3%	6.5%	9.5%	10.4%	8.1%
Other Businesses	その他	3.3%	3.6%	4.5%	3.6%	2.1%	-	6.7%	3.6%	5.6%	7.5%	1.1%
Total	合計	8.8%	9.1%	9.0%	8.7%	8.7%	8.6%	9.5%	8.5%	10.1%	11.0%	6.9%

Note:

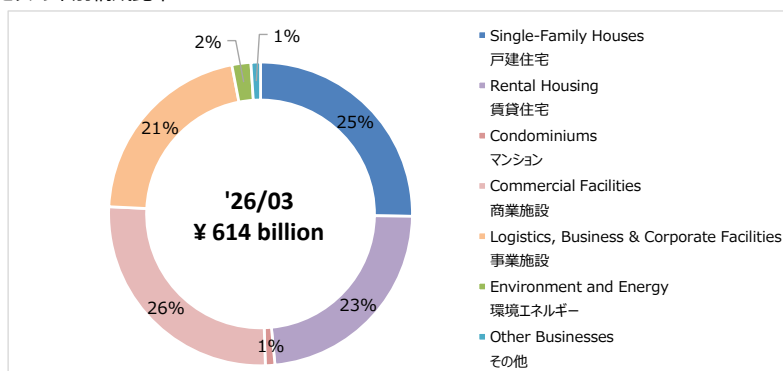
- Sales by segment include intersegment transactions.
- Regards to overseas business included in Other Businesses segment, we reclassified the segments according to the business content from the fiscal year ended March 31, 2020. Also, we changed the forecasts of some subsidiaries to segments according to the content of their main business.
- The reporting segment changed from FY2022.
 - Environment and Energy Business, which had been included in Other Businesses segment, changed to the reportable segment to strengthen initiatives for the segment.
 - We deleted the Existing Home Business segment due to changes in the segmentation of each company included in the segment.
 - For certain companies, we changed the segmentation to segments that reflect their respective value chains.
 - The actual results for FY2021 are rearranged and disclosed according to the changed reporting segment classification.
- From FY2023, Daiwa House Modular Europe changed its reporting segment from the Single-Family Houses Business to the Rental Housing Business. The actual results for FY2022 are rearranged and disclosed according to the changed reporting segment classification.
- In February 2024, Cosmos Initia Co., Ltd. changed from consolidated subsidiary to equitymethod affiliate company of the Company.

注:

- 上記実績には、セグメント間の内部取引を含んでいます。
- 2020年3月期より、「その他」セグメントに含めておりました海外事業につきましては、事業内容に沿って各セグメントに変更を行っております。また、一部の子会社につきましても主要事業の内容に沿ったセグメントに変更を行っております。
- 2023年3月期より、報告セグメントを変更しました。
 - 環境エネルギー事業への取り組みを強化するため、「その他」に含めていた「環境エネルギー事業」を独立セグメントとしました。
 - 「住宅ストック」事業に含めていた各社のセグメンテーションを変更したため、同セグメントは廃止しました。
 - 一部のグループ会社について、各々のバリューチェーンに応じたセグメントにセグメンテーションを変更しました。
 - 2022年3月期の実績については変更後の報告セグメントの区分で組み替えて開示しています。
- 2024年3月期より、Daiwa House Modular Europeの報告セグメントを戸建住宅事業から賃貸住宅事業へ変更しました。2023年3月期の実績については、変更後の報告セグメントで組み替えています。
- 2024年2月に、株式会社コスモスアジアは連結子会社から持分法適用関連会社へ変更となりました。

Composition by business segment

セグメント別構成比率



Note: Adjustments are included in the total but not shown on the graph. The percentage of each segment does not add up to 100%.

注: 合計値には調整額が含まれていますが、グラフ上では表示していないため、各セグメント構成比の合計値は100%にはなりません。

Operating Data 事業データ 3

Performance Indicators of Major Companies in the Daiwa House Group (1)

大和ハウスグループ主要各社の経営指標 (1)

			(¥ Million / 百万円)						
			'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Daiwa House Industry Co., Ltd. (non-consolidated) 大和ハウス工業 (個別)	Net sales	売上高	1,975,150	1,863,934	1,976,165	2,006,066	2,149,713	2,149,973	2,228,120
	Operating income	営業利益	250,053	226,478	240,657	231,631	244,809	282,894	297,941
	Ordinary income	経常利益	275,581	288,332	254,870	261,696	295,635	331,035	349,356
	Net income	当期純利益	196,484	182,546	165,381	205,293	244,486	250,165	218,138
	Total assets	総資産	3,087,824	3,320,005	3,464,449	3,876,635	4,155,476	4,294,353	5,187,507
	Net assets	純資産	1,360,805	1,466,459	1,560,626	1,677,463	1,742,474	1,789,391	1,924,448
	Interest-bearing liabilities (excl. lease obligations)	有利子負債 (リース債務除く)	769,690	941,196	942,721	1,293,543	1,494,450	1,520,759	2,201,800
Daiwa House Reform Co., Ltd. 大和ハウスリフォーム *1	Net sales	売上高	90,420	78,194	55,697	60,435	66,732	73,345	74,564
	Operating income	営業利益	9,043	8,247	4,006	6,268	6,823	9,096	9,118
	Ordinary income	経常利益	9,055	8,476	3,993	6,283	6,862	9,182	9,401
	Net income	当期純利益	5,952	5,358	2,730	3,793	4,432	5,905	6,081
	Total assets	総資産	48,603	41,056	30,134	36,345	44,063	51,347	56,586
	Net assets	純資産	27,346	20,483	17,000	19,975	23,454	27,808	31,823
	Interest-bearing liabilities (excl. lease obligations)	有利子負債 (リース債務除く)	-	-	-	-	-	-	-
Daiwa House Real Estate Co., Ltd. 大和ハウスリアルエステート *2	Net sales	売上高	53,426	44,643	45,173	47,374	49,648	50,655	59,095
	Operating income	営業利益	4,403	2,408	2,787	3,297	3,265	4,185	3,465
	Ordinary income	経常利益	4,391	2,350	2,789	3,306	3,250	4,188	3,449
	Net income	当期純利益	3,014	1,577	2,005	2,119	2,199	2,941	2,473
	Total assets	総資産	23,828	21,917	20,876	21,912	23,783	27,910	34,559
	Net assets	純資産	10,465	11,138	12,189	13,707	15,366	17,538	19,255
	Interest-bearing liabilities (excl. lease obligations)	有利子負債 (リース債務除く)	200	-	-	-	155	1,383	6,961
DesignArc Co., Ltd. デザインアーク	Net sales	売上高	52,769	46,198	50,749	50,337	56,563	59,100	59,993
	Operating income	営業利益	1,835	2,203	3,773	4,535	3,947	6,118	6,115
	Ordinary income	経常利益	1,840	2,254	3,793	4,560	3,967	6,142	6,517
	Net income	当期純利益	1,251	1,291	2,484	2,986	2,747	4,338	4,463
	Total assets	総資産	43,612	35,117	36,431	35,117	38,561	42,809	46,458
	Net assets	純資産	25,043	19,031	20,986	23,214	24,906	28,259	31,198
	Interest-bearing liabilities (excl. lease obligations)	有利子負債 (リース債務除く)	-	-	-	-	-	-	-
Stanley Martin Holdings, LLC. スタンレー・マーチン *3	Net sales	売上高	105,026	155,691	194,631	279,528	285,658	357,146	518,058
	Operating income	営業利益	8,790	16,864	18,047	27,803	27,351	40,816	127,726
	Ordinary income	経常利益	8,785	16,679	18,129	28,050	27,770	41,341	128,316
	Net income	当期純利益	8,138	14,147	16,412	27,902	27,521	40,742	127,006
	Total assets	総資産	112,249	155,796	223,765	257,119	317,235	506,562	559,044
	Net assets	純資産	39,584	61,172	88,315	120,493	147,229	210,464	297,613
	Interest-bearing liabilities (excl. lease obligations)	有利子負債 (リース債務除く)	62,317	77,969	104,721	107,801	135,187	232,742	186,243
Daiwa Living Co., Ltd. 大和リビング	Net sales	売上高	97,875	99,870	230,363	619,994	641,235	675,750	707,741
	Operating income	営業利益	9,016	8,203	17,597	42,242	44,122	49,993	58,649
	Ordinary income	経常利益	9,387	9,020	18,494	43,291	45,221	56,620	60,235
	Net income	当期純利益	6,151	5,698	12,382	30,871	29,409	38,003	39,315
	Total assets	総資産	71,170	79,301	186,834	212,762	229,476	255,598	283,723
	Net assets	純資産	43,753	47,597	78,622	94,398	103,979	119,280	131,302
	Interest-bearing liabilities (excl. lease obligations)	有利子負債 (リース債務除く)	-	-	-	-	-	-	-
Daiwa Living Management Co., Ltd. 大和リビングマネジメント *4	Net sales	売上高	503,086	531,117	396,521	-	-	-	-
	Operating income	営業利益	10,680	18,133	14,870	-	-	-	-
	Ordinary income	経常利益	13,105	20,872	24,146	-	-	-	-
	Net income	当期純利益	6,953	13,681	19,860	-	-	-	-
	Total assets	総資産	132,569	139,419	-	-	-	-	-
	Net assets	純資産	26,934	13,949	-	-	-	-	-
	Interest-bearing liabilities (excl. lease obligations)	有利子負債 (リース債務除く)	-	-	-	-	-	-	-
Daiwa House Chintai Reform Co., Ltd. 大和ハウス賃貸リフォーム	Net sales	売上高	-	-	24,619	28,215	30,712	34,975	40,470
	Operating income	営業利益	-	-	2,350	2,344	2,457	3,148	3,509
	Ordinary income	経常利益	-	-	2,351	2,321	2,426	3,141	3,584
	Net income	当期純利益	-	-	1,274	1,731	1,555	2,026	2,334
	Total assets	総資産	-	-	14,143	14,169	17,667	17,990	20,014
	Net assets	純資産	-	-	5,977	7,326	8,275	9,757	11,382
	Interest-bearing liabilities (excl. lease obligations)	有利子負債 (リース債務除く)	-	-	-	-	-	-	-

Note:

*1. In April 2021, the rental housing renovation business of Daiwa House Reform Co., Ltd. was transferred to Daiwa House Chintai Reform Co., Ltd. through an absorption-type company split.

*2. In January 2023, Nihon Jyutaku Ryutu Co., Ltd. changed the business name to Daiwa House Real Estate Co., Ltd.

*3. Stanley Martin Holdings, LLC. became a consolidated subsidiary, February 2017.

*4. Daiwa Living Management Co., Ltd. was integrated with Daiwa Living Co., Ltd. as the surviving company in January 2022. For this reason, nine months' business results are shown.

注:

*1. 2021年4月より、大和ハウスリフォームの賃貸住宅リフォーム事業は、吸収分割により大和ハウス賃貸リフォームに移管されました。

*2. 日本住宅流通は、2023年1月に大和ハウスリアルエステートに商号変更しました。

*3. スタンレー・マーチン社は、2017年2月より連結子会社となりました。

*4. 大和リビングマネジメントは、2022年1月に大和リビングを存続会社として経営統合されたため、9か月分の業績を表記しております。

Operating Data 事業データ 3

Performance Indicators of Major Companies in the Daiwa House Group (2)

大和ハウスグループ主要各社の経営指標 (2)

(¥ Million / 百万円)

			'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Daiwa LifeNext Co., Ltd. 大和ライフネクスト	Net sales	売上高	91,945	91,134	91,409	95,720	102,249	109,061	119,551
	Operating income	営業利益	4,938	3,845	4,536	5,855	6,320	7,367	7,892
	Ordinary income	経常利益	5,202	4,465	4,822	6,227	6,720	7,525	8,341
	Net income	当期純利益	3,311	2,467	2,768	4,228	4,573	5,134	6,144
	Total assets	総資産	48,191	49,715	52,511	56,037	60,816	68,622	74,842
	Net assets	純資産	30,878	32,196	34,061	37,262	40,418	43,828	47,909
	Interest-bearing liabilities (excl. lease obligations)	有利子負債 (リース債務除く)	-	-	-	-	-	4,900	4,900
Daiwa Lease Co., Ltd. 大和リース	Net sales	売上高	221,547	227,953	223,931	227,417	226,938	249,193	267,779
	Operating income	営業利益	19,620	23,143	25,153	28,111	24,620	33,375	34,947
	Ordinary income	経常利益	19,398	22,775	25,639	28,239	24,642	32,809	34,328
	Net income	当期純利益	12,417	13,709	17,096	19,443	16,871	16,858	24,445
	Total assets	総資産	510,158	435,322	445,653	448,934	486,922	508,709	532,525
	Net assets	純資産	163,556	173,564	187,446	201,803	213,575	224,525	245,508
	Interest-bearing liabilities (excl. lease obligations)	有利子負債 (リース債務除く)	102,977	92,500	86,500	89,277	118,528	108,500	120,408
Daiwa House Realty Mgt. Co., Ltd. 大和ハウスリアルティマネジメント*	Net sales	売上高	-	-	141,583	216,401	237,393	256,793	268,634
	Operating income	営業利益	-	-	11,564	21,726	29,592	37,941	39,698
	Ordinary income	経常利益	-	-	12,902	22,909	28,645	35,463	38,257
	Net income	当期純利益	-	-	8,076	12,887	17,824	23,967	24,314
	Total assets	総資産	-	-	409,952	425,856	450,340	484,763	503,691
	Net assets	純資産	-	-	95,814	106,198	119,487	137,213	153,174
	Interest-bearing liabilities (excl. lease obligations)	有利子負債 (リース債務除く)	-	-	17,100	20,700	29,500	36,000	28,800
Daiwa Information Service Co., Ltd. 大和情報サービス*	Net sales	売上高	82,174	88,993	-	-	-	-	-
	Operating income	営業利益	9,440	10,273	-	-	-	-	-
	Ordinary income	経常利益	9,835	10,345	-	-	-	-	-
	Net income	当期純利益	6,153	6,640	-	-	-	-	-
	Total assets	総資産	180,762	199,382	-	-	-	-	-
	Net assets	純資産	34,207	39,001	-	-	-	-	-
	Interest-bearing liabilities (excl. lease obligations)	有利子負債 (リース債務除く)	4,800	3,200	-	-	-	-	-
Daiwa Royal Co., Ltd. ダイワロイヤル*	Net sales	売上高	96,538	79,790	-	-	-	-	-
	Operating income	営業利益	14,116	-192	-	-	-	-	-
	Ordinary income	経常利益	13,896	460	-	-	-	-	-
	Net income	当期純利益	8,959	-235	-	-	-	-	-
	Total assets	総資産	191,822	202,679	-	-	-	-	-
	Net assets	純資産	50,614	49,438	-	-	-	-	-
	Interest-bearing liabilities (excl. lease obligations)	有利子負債 (リース債務除く)	5,300	9,500	-	-	-	-	-
Royal Home Center Co., Ltd. ロイヤルホームセンター	Net sales	売上高	88,884	91,853	83,639	81,849	81,755	82,305	81,736
	Operating income	営業利益	1,897	4,463	4,090	4,525	3,141	4,018	3,401
	Ordinary income	経常利益	1,948	4,640	4,535	4,788	3,281	4,181	3,625
	Net income	当期純利益	873	3,728	4,291	3,104	1,845	2,750	2,230
	Total assets	総資産	68,761	71,070	71,608	72,653	74,240	73,380	76,509
	Net assets	純資産	29,972	33,700	37,995	41,099	42,945	44,924	46,519
	Interest-bearing liabilities (excl. lease obligations)	有利子負債 (リース債務除く)	18,900	17,400	15,900	15,600	15,300	13,000	12,700

Note: * In October 2021, Daiwa Information Service Co., Ltd. merged with Daiwa Royal Co., Ltd. and the business name changed to Daiwa House Realty Mgt. Co., Ltd.
注: * 大和情報サービス株式会社は、ダイワロイヤル株式会社と2021年10月に経営統合し、商号が大和ハウスリアルティマネジメント株式会社となりました。

Operating Data 事業データ 3

Performance Indicators of Major Companies in the Daiwa House Group (3)

大和ハウスグループ主要各社の経営指標 (3)

(¥ Million / 百万円)

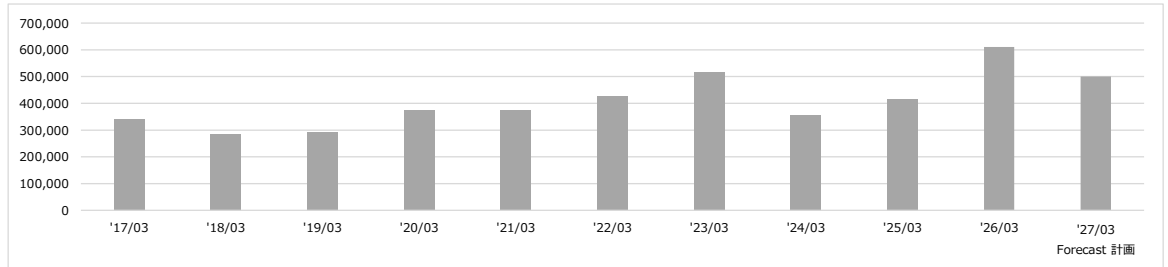
			'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Fujita Corporation (Non-Consolidated) フジタ (個別)	Net sales	売上高	520,802	379,240	419,487	521,451	528,998	499,852	487,311
	Operating income	営業利益	9,886	12,206	13,235	15,385	18,892	19,048	8,509
	Ordinary income	経常利益	8,561	8,866	13,577	14,784	20,272	20,141	6,311
	Net income	当期純利益	6,013	5,579	-385	8,737	11,382	14,456	2,805
	Total assets	総資産	382,871	385,590	418,350	490,155	491,438	525,278	629,897
	Net assets	純資産	90,683	95,143	92,594	101,434	110,951	120,250	120,667
	Interest-bearing liabilities (excl. lease obligations)	有利子負債 (リース債務除く)	46,752	66,402	73,705	109,186	98,914	118,461	188,899
Daiwa Logistics Co., Ltd. 大和物流	Net sales	売上高	59,574	55,900	59,211	62,932	67,242	70,307	73,028
	Operating income	営業利益	5,247	6,139	6,445	7,965	7,800	9,377	9,067
	Ordinary income	経常利益	5,264	6,184	6,395	7,970	7,880	9,360	9,102
	Net income	当期純利益	3,507	4,148	5,269	5,448	5,547	5,791	6,190
	Total assets	総資産	62,060	72,542	77,755	82,209	87,365	85,223	89,548
	Net assets	純資産	28,634	31,690	35,680	39,522	43,570	47,308	52,724
	Interest-bearing liabilities (excl. lease obligations)	有利子負債 (リース債務除く)	3,500	7,000	6,800	9,200	8,000	2,700	2,700
Daiwa House Industry Co., Ltd. (Consolidated) 大和ハウス工業 (連結)	Net sales	売上高	4,380,209	4,126,769	4,439,536	4,908,199	5,202,919	5,434,819	5,576,861
	Operating income	営業利益	381,114	357,121	383,256	465,370	440,210	546,279	614,879
	Ordinary income	経常利益	367,669	337,830	376,246	456,012	427,548	515,985	571,971
	Net income	当期純利益	233,603	201,336	228,958	308,399	298,752	325,058	350,568
	Total assets	総資産	4,627,388	5,053,052	5,521,662	6,142,067	6,533,721	7,049,323	8,412,419
	Net assets	純資産	1,773,388	1,893,504	2,111,385	2,388,914	2,523,762	2,716,745	3,022,275
	Interest-bearing liabilities (excl. lease obligations)	有利子負債 (リース債務除く)	1,043,478	1,274,886	1,425,407	1,849,481	2,087,838	2,309,077	3,076,706
Parent company's share of the Group total (Times) 連単倍率 (倍)	Net sales	売上高	2.22	2.21	2.25	2.45	2.42	2.53	2.50
	Operating income	営業利益	1.52	1.58	1.59	2.01	1.80	1.93	2.06
	Ordinary income	経常利益	1.33	1.17	1.48	1.74	1.45	1.56	1.64
	Net income	当期純利益	1.19	1.07	1.36	1.50	1.22	1.30	1.61

Operating Data 事業データ 4

Capital Investments (Consolidated) 設備投資額 (連結)

		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03	'27/03
		(¥ Million / 百万円)										
		Forecast 計画										
Single-Family Houses	戸建住宅	8,509	7,594	4,353	5,835	4,895	20,689	22,191	9,028	13,686	23,667	11,000
Rental Housing	賃貸住宅	37,554	30,025	31,987	30,585	30,258	29,283	38,548	48,128	48,709	39,687	42,000
Condominiums	マンション	6,184	5,091	5,427	15,469	12,852	12,048	8,988	4,960	8,236	13,081	10,000
Existing Homes	住宅ストック	146	143	63	642	229	-	-	-	-	-	-
Commercial Facilities	商業施設	61,701	58,455	79,482	113,440	56,871	131,257	151,009	125,889	119,878	162,901	172,000
Logistics, Business & Corporate Facilities	事業施設	164,137	131,180	106,272	173,765	234,821	220,301	289,527	153,188	209,197	335,100	242,000
Environment and Energy	環境エネルギー	-	-	-	-	-	4,670	2,227	2,351	4,199	5,846	5,000
Other Businesses	その他	62,985	52,299	66,474	34,121	29,957	1,109	1,427	7,606	6,804	3,291	3,000
Adjustment	調整額	437	(199)	(908)	(-)	3,016	6,445	4,222	4,628	5,831	27,254	15,000
Total	合計	341,656	284,590	293,151	373,851	372,904	425,807	518,143	355,780	416,543	610,830	500,000

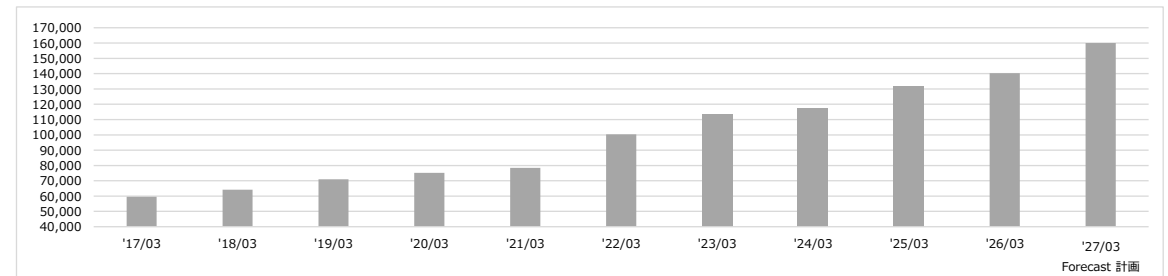
(¥ Million / 百万円)



Depreciation (Consolidated) 減価償却費 (連結)

		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03	'27/03
		(¥ Million / 百万円)										
		Forecast 計画										
Single-Family Houses	戸建住宅	3,860	3,494	3,527	5,671	4,576	10,312	10,915	10,479	11,858	13,154	12,500
Rental Housing	賃貸住宅	8,636	8,994	8,801	9,609	9,158	10,619	15,702	18,105	21,763	24,061	24,000
Condominiums	マンション	2,112	1,717	1,947	2,012	2,575	2,794	3,194	3,274	3,322	3,218	3,500
Existing Homes	住宅ストック	135	146	102	188	216	-	-	-	-	-	-
Commercial Facilities	商業施設	17,469	19,306	21,031	29,035	31,936	53,357	54,820	55,201	62,134	65,473	73,300
Logistics, Business & Corporate Facilities	事業施設	9,348	11,057	13,958	14,047	14,393	15,987	22,118	23,957	26,541	27,355	39,500
Environment and Energy	環境エネルギー	-	-	-	-	-	3,591	3,048	3,139	3,088	3,175	3,200
Other Businesses	その他	16,985	18,255	20,395	13,532	14,551	1,872	1,730	1,197	1,002	1,067	1,000
Adjustment	調整額	1,049	1,190	1,256	1,109	995	98,534	1,935	1,849	2,075	2,831	3,000
Total	合計	59,597	64,163	71,020	75,207	78,403	100,328	113,464	117,204	131,786	140,339	160,000

(¥ Million / 百万円)



Note:

1. Regarding to overseas business included in Other Businesses segment, we reclassified the segments according to the business content from the fiscal year ended March 31, 2020. Also, we changed the forecasts of some subsidiaries to segments according to the content of their main business.
2. The reporting segment changed from FY2022.
 - ・Environment and Energy Business, which had been included in Other Businesses segment, changed to the reportable segment to strengthen initiatives for the segment.
 - ・We deleted the Existing Home Business segment due to changes in the segmentation of each company included in the segment.
 - ・For certain companies, we changed the segmentation to segments that reflect their respective value chains.
 - ・The actual results for FY2021 are rearranged and disclosed according to the changed reporting segment classification.
3. From FY2023, Daiwa House Modular Europe changed its reporting segment from the Single-Family Houses Business to the Rental Housing Business. The actual results for FY2022 are rearranged and disclosed according to the changed reporting segment classification.
4. In February 2024, Cosmos Initia Co., Ltd. changed from consolidated subsidiary to equitymethod affiliate company of the Company.

注:

1. 2020年3月期より、「その他」セグメントに含めておりました海外事業につきましては、事業内容に沿って各セグメントに変更を行っております。また、一部の子会社につきましても主要事業の内容に沿ったセグメントに変更を行っております。
2. 2023年3月期より、報告セグメントを変更しました。
 - ・環境エネルギー事業への取り組みを強化するため、「その他」に含めていた「環境エネルギー事業」を独立セグメントとしました。
 - ・「住宅ストック」事業に含めていた各社のセグメンテーションを変更したため、同セグメントは廃止しました。
 - ・一部のグループ会社について、各々のバリューチェーンに匹敵したセグメントセグメンテーションを変更しました。
 - ・2022年3月期の実績については変更後の報告セグメントの区分で組み替えて開示しています。
3. 2024年3月期より、Daiwa House Modular Europeの報告セグメントを戸建住宅事業から賃貸住宅事業へ変更しました。2023年3月期の実績については、変更後の報告セグメントで組み替えています。
4. 2024年2月に、株式会社コスモイニシアは連結子会社から持分法適用関連会社へ変更となりました。

Reference Materials 参考データ 1

Single-Family Houses Business 戸建住宅事業

(Units / 戸)

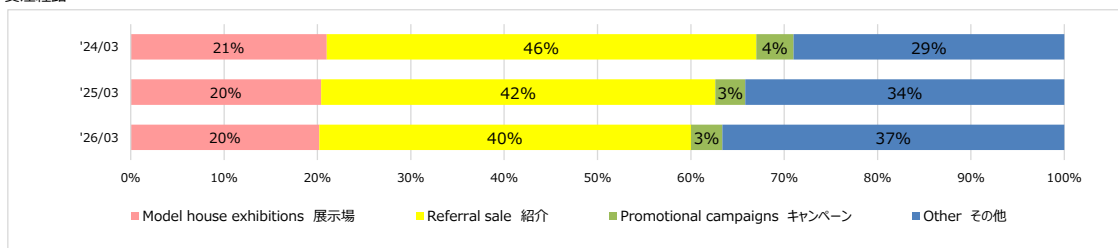
		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Sales of Single-family houses (Domestic)	住宅販売戸数 (国内)	9,286	9,227	8,716	7,983	7,019	6,760	5,762	5,184	4,753	4,867
Custom-built houses	戸建住宅	7,106	6,907	6,524	5,917	5,178	5,164	4,191	3,424	2,810	2,902
Built-for-sale houses	分譲住宅	2,180	2,320	2,192	2,066	1,841	1,596	1,571	1,760	1,943	1,965
Number of model house exhibitions	住宅展示場数	240	239	244	229	206	197	167	158	143	141
Number of family groups visiting	住宅展示場来場者数 (組)	67,602	65,307	68,402	60,088	40,591	32,929	28,733	23,180	19,256	21,261
Average number of family group visits per single model house exhibition	1 展示場当たり住宅展示場来場者数 (組)	282	273	280	262	197	167	172	147	137	151
Number of MACHINAKA-xevo	まちなかジューヴ展示場数										
Display homes completed	完成済	126	119	107	136	129	114	128	121	85	64
Works in process	仕掛中	55	56	43	44	43	54	55	31	27	37
Average sales per unit	一戸当たりの平均売上金額 (¥ Million / 百万円)										
Custom-built houses	戸建住宅	34.3	35.9	37.3	39.6	39.6	41.0	45.1	49.0	54.8	53.1
Steel-frame	鉄 骨	34.4	36.0	37.3	39.7	39.6	40.9	45.2	49.1	54.1	52.1
Wood-frame	木 造	32.5	34.6	35.9	38.4	41.0	43.0	44.4	48.7	63.3	68.4
Built-for-sale houses	分譲住宅	25.3	24.0	24.3	22.4	23.1	24.2	24.6	24.7	26.7	26.4
Steel-frame	鉄 骨	25.6	24.4	24.7	22.2	23.1	24.0	24.5	24.5	26.7	26.4
Wood-frame	木 造	22.7	20.8	21.8	24.7	22.7	28.3	29.9	33.4	27.2	26.4
Average area per unit	一戸当たりの平均売上面積 (㎡)										
Custom-built houses	戸建住宅	132.7	134.1	135.7	137.8	135.0	138.4	144.3	138.6	141.5	133.9
Steel-frame	鉄 骨	132.9	134.1	135.9	138.0	134.9	138.0	144.1	139.2	140.8	132.7
Wood-frame	木 造	129.6	133.7	132.8	135.2	136.7	144.6	148.6	131.1	149.4	152.6
Built-for-sale houses	分譲住宅	103.3	103.3	106.6	97.3	104.9	105.0	101.9	103.9	102.9	98.7
Steel-frame	鉄 骨	104.4	104.5	108.4	96.4	104.8	104.8	101.7	103.7	102.7	98.0
Wood-frame	木 造	93.6	94.2	95.5	107.7	105.8	110.6	111.4	116.0	105.1	102.4
Percentage of reconstruction	建替比率 (建替 + 住替)	24%	23%	25%	22%	21%	21%	23%	21%	18%	17%

Note: From FY2024, the aggregation method for Built-for-sale houses excludes Liveness (buy-to-sell).

注: 25/3期より、分譲住宅はリブネス (買取販売) を含めない集計方法へと見直ししました。

Order receipt channels

受注経路



(Units / 戸)

		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Number of houses sold (Overseas)	住宅引渡戸数 (海外)	-	973	2,621	2,875	4,184	4,857	6,332	6,971	7,514	8,143
USA	内、アメリカ	-	973	1,481	1,804	3,449	4,476	6,010	6,568	7,095	7,776

Reference Materials 参考データ 2

Rental Housing Business 賃貸住宅事業

		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Sales of rental housing	賃貸住宅販売戸数 (Units / 戸)	43,428	40,254	37,905	33,502	29,488	31,202	32,224	29,841	25,668	24,955
Average sales per unit	一戸当たりの平均売上金額 (¥ Million / 百万円)										
Rental housing	賃貸住宅	11.4	12.0	12.4	12.3	12.4	12.0	12.5	14.5	16.7	17.7
Steel-frame (low-rise)	低層	11.1	11.6	12.0	11.7	11.6	11.6	12.3	14.2	16.3	17.3
Steel-frame (high and mid-rise)	中高層	16.6	17.8	18.1	20.2	19.8	16.7	14.8	18.0	19.3	21.8
Average area per unit	一戸当たりの平均売上面積 (㎡)										
Rental housing	賃貸住宅	50.5	51.5	52.0	49.9	50.4	47.6	49.2	50.4	52.0	52.7
Steel-frame (low-rise)	低層	50.1	51.0	51.5	48.7	48.1	47.3	48.7	50.0	51.6	52.4
Steel-frame (high and mid-rise)	中高層	56.7	57.4	58.7	67.2	73.2	50.2	54.5	54.1	54.4	56.1

Number of rental housing units managed and occupancy rates

賃貸住宅管理戸数の推移

			'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Daiwa Living Co., Ltd. 大和リビング *1	Rental housing units managed	賃貸住宅管理戸数	490,145	522,118	550,214	572,499	587,899	605,435	623,830	657,297	674,054	696,431
	Occupancy rates	入居率	97.2%	97.3%	96.9%	97.5%	98.2%	98.1%	97.9%	97.2%	97.4%	97.7%
Daiwa House Real Estate Co., Ltd. 大和ハウスリアルエステート *2	Rental housing units managed	賃貸住宅管理戸数	20,063	21,006	22,024	22,683	23,975	25,120	26,061	27,163	28,805	29,137
	Occupancy rates	入居率	95.1%	95.8%	96.8%	97.9%	98.1%	98.6%	97.2%	98.1%	96.8%	97.9%
Total 合計	Rental housing units managed	賃貸住宅管理戸数	510,208	543,124	572,238	595,182	611,874	630,555	649,891	684,460	702,859	725,568
	Lump-sum contracted units (occupancy guarantee)	一括借上(入居保証)戸数	471,845	505,313	531,356	552,625	568,679	585,000	601,571	618,659	634,036	650,527
	Occupancy rates	入居率	97.1%	97.3%	96.9%	97.6%	98.2%	98.2%	97.8%	97.2%	97.4%	97.7%

Note:

*1. Daiwa Living Management Co., Ltd. was integrated with Daiwa Living Co., Ltd. as the surviving company in January 2022.

*2. In January 2023, Nihon Jyutaku Ryutu Co., Ltd. changed the business name to Daiwa House Real Estate Co., Ltd.

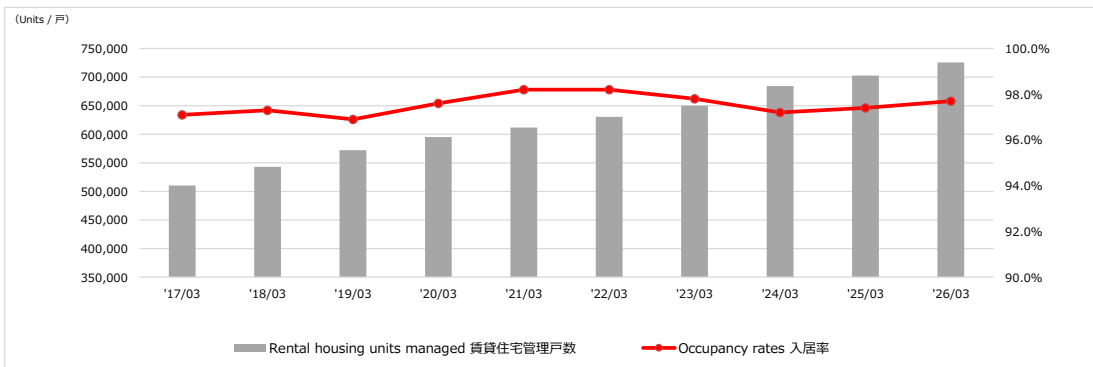
注:

*1. 大和リビングマネジメントは、2022年1月に大和リビングを存続会社として経営統合されました。

*2. 日本住宅流通は、2023年1月に大和ハウスリアルエステートに商号変更しました。

Rental housing units managed (left scale), Occupancy rates (right scale)

賃貸住宅管理戸数(左目盛)、入居率(右目盛)



Reference Materials 参考データ 3

Condominiums Business マンション事業

Sales (Non-Consolidated)

売上高の状況 (個別)		(m ² , ¥Million / 百万円)	'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Hokkaido 北海道	Units	戸数	131	145	24	121	109	340	232	343	234	231
	Sales amount	売上金額	5,532	6,251	963	9,929	3,985	15,038	10,768	20,999	15,961	17,353
	Average sales per unit	平均売上金額	42.3	43.2	40.1	40.2	34.2	44.2	43.3	61.3	68.2	73.7
	Floor space(m ²)	専有面積(m ²)	11,249	11,378	1,936	8,925	6,502	24,561	17,275	25,349	17,326	20,042
	Average floor space per unit(m ²)	平均専有面積(m ²)	86.0	78.7	80.7	74.0	59.7	72.2	74.5	74.0	74.0	86.6
Tohoku 東北	Units	戸数	16	83	44	2	64	145	82	129	146	43
	Sales amount	売上金額	554	5,148	2,022	71	2,198	6,237	3,651	5,064	5,010	1,424
	Average sales per unit	平均売上金額	34.6	62.0	46.0	35.5	34.3	43.0	44.5	39.3	34.3	33.3
	Floor space(m ²)	専有面積(m ²)	1,533	6,694	3,376	169	4,968	11,325	6,623	10,223	10,860	3,213
	Average floor space per unit(m ²)	平均専有面積(m ²)	95.8	80.7	76.7	84.5	77.6	78.1	80.8	79.3	74.3	75.2
Kanto 関東	Units	戸数	949	749	829	1,116	1,676	1,611	1,107	699	680	499
	Sales amount	売上金額	49,174	47,761	49,797	78,556	88,636	86,483	67,255	43,904	50,191	39,236
	Average sales per unit	平均売上金額	51.8	63.7	60.0	54.7	52.9	52.7	58.4	61.2	73.9	78.7
	Floor space(m ²)	専有面積(m ²)	70,561	54,190	63,544	80,661	119,135	106,891	71,481	48,054	50,199	35,436
	Average floor space per unit(m ²)	平均専有面積(m ²)	74.4	72.3	76.6	72.3	71.1	66.4	64.6	68.8	73.9	71.0
Chubu 中部	Units	戸数	425	372	141	380	234	174	251	289	135	128
	Sales amount	売上金額	17,613	14,970	5,663	16,938	8,759	6,676	14,625	14,054	6,176	8,101
	Average sales per unit	平均売上金額	41.4	40.2	40.2	44.6	37.4	38.3	57.5	48.6	45.9	63.1
	Floor space(m ²)	専有面積(m ²)	34,066	30,131	11,077	30,474	18,223	13,361	20,435	21,776	10,301	10,260
	Average floor space per unit(m ²)	平均専有面積(m ²)	80.2	81.0	78.6	80.2	77.9	76.7	81.3	75.3	76.5	79.9
Kinki 近畿	Units	戸数	506	480	318	484	307	390	604	550	170	89
	Sales amount	売上金額	27,191	26,988	14,706	26,278	13,573	17,893	34,135	37,169	10,591	7,514
	Average sales per unit	平均売上金額	53.7	56.2	46.3	54.3	43.2	45.9	56.5	67.6	56.5	84.9
	Floor space(m ²)	専有面積(m ²)	38,819	35,303	22,783	35,120	21,331	26,701	42,777	39,726	11,451	6,882
	Average floor space per unit(m ²)	平均専有面積(m ²)	76.7	73.5	71.7	72.6	69.5	68.5	70.8	72.3	67.3	77.8
Chugoku & Shikoku 中四国	Units	戸数	8	-	46	21	16	-	67	162	62	16
	Sales amount	売上金額	582	-	2,071	804	557	-	3,135	7,273	2,537	661
	Average sales per unit	平均売上金額	72.8	-	45.0	38.3	34.8	-	46.9	44.8	41.2	42.4
	Floor space(m ²)	専有面積(m ²)	805	-	3,468	1,505	1,128	-	4,958	12,598	4,620	1,107
	Average floor space per unit(m ²)	平均専有面積(m ²)	100.6	-	75.4	71.7	70.5	-	74.2	77.7	75.0	71.0
Kyushu 九州	Units	戸数	176	331	387	94	78	136	233	257	78	258
	Sales amount	売上金額	6,370	13,132	24,385	4,168	2,759	6,146	12,715	16,994	5,255	17,715
	Average sales per unit	平均売上金額	36.1	39.7	62.9	44.5	30.4	45.2	54.5	66.3	67.4	68.7
	Floor space(m ²)	専有面積(m ²)	12,689	25,783	31,523	7,127	4,219	9,105	17,402	19,432	6,116	20,263
	Average floor space per unit(m ²)	平均専有面積(m ²)	72.0	78.0	81.4	76.1	53.8	67.0	74.5	75.8	78.4	78.5
Total 合計	Units	戸数	2,211	2,160	1,789	2,218	2,484	2,796	2,576	2,428	1,504	1,263
	Sales amount	売上金額	107,108	114,921	99,902	138,064	122,207	140,059	148,302	147,734	97,339	94,082
	Average sales per unit	平均売上金額	48.4	53.2	55.8	52.1	48.8	49.0	56.2	60.4	64.1	74.2
	Floor space(m ²)	専有面積(m ²)	169,725	163,483	137,712	163,984	175,509	191,947	180,951	177,162	110,876	97,206
	Average floor space per unit(m ²)	平均専有面積(m ²)	76.8	75.7	77.0	73.9	70.7	68.7	70.2	73.0	73.7	76.9

Number of condominium units managed

分譲型マンション管理戸数			'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Daiwa LifeNext Co., Ltd. 大和ライフネクスト	Number of managed units	管理戸数	256,347	263,064	265,512	273,011	275,140	275,846	276,473	280,367	285,173	291,118
	Number of managed buildings entrusted by HOAs	管理組合からの受託棟数	4,153	4,236	4,256	4,335	4,386	4,373	4,373	4,413	4,465	4,526
Global Community Co., Ltd. グローバルコミュニティ	Number of managed units	管理戸数	85,358	89,962	95,107	98,513	101,028	101,901	103,376	105,244	107,568	108,708
	Number of managed buildings entrusted by HOAs	管理組合からの受託棟数	2,018	2,096	2,210	2,290	2,341	2,361	2,384	2,414	2,451	2,477
Daiwa LifeLink Co., Ltd. 大和ライフリンク*	Number of managed units	管理戸数	-	-	-	-	-	-	-	-	22,272	23,094
	Number of managed buildings entrusted by HOAs	管理組合からの受託棟数	-	-	-	-	-	-	-	-	370	388
Total 合計	Number of managed units	管理戸数	341,705	353,026	360,619	371,524	376,168	377,747	379,849	385,611	415,013	422,920
	Number of managed buildings entrusted by HOAs	管理組合からの受託棟数	6,171	6,332	6,466	6,625	6,727	6,734	6,757	6,827	7,286	7,391

Note: * Daiwa LifeLink Co., Ltd. became a consolidated subsidiary, in April 2024 and subsequently changed its company name in August 2024.

注: * 大和ライフリンク社は2024年4月に連結子会社となり、2024年8月に社名変更しています。

Reference Materials 参考データ 4

Commercial Facilities Business 商業施設事業 (1)

Subleasing areas of commercial facilities

転貸建物面積の推移		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03	
Daiwa Lease Co., Ltd. 大和リース	Total leasable floor space(m ²)	貸付可能面積(m ²)	1,857,193	1,914,656	1,959,890	2,035,502	2,015,547	2,020,104	1,999,383	2,009,034	1,989,499	1,982,782
	Occupied leasing floor space(m ²)	入居賃貸面積(m ²)	1,835,597	1,892,830	1,936,155	2,004,770	1,978,437	1,989,148	1,971,878	1,976,584	1,950,382	1,951,549
	Tenants	テナント数	3,104	3,243	3,372	3,646	3,617	3,725	3,807	3,912	3,944	4,026
	Occupancy rates	入居率	98.8%	98.9%	98.8%	98.5%	98.2%	98.5%	98.6%	98.4%	98.0%	98.4%
Daiwa House Realty Mgt. Co.,Ltd. 大和ハウスリアルティマネジメント	Total leasable floor space(m ²)	貸付可能面積(m ²)	-	-	-	-	-	4,611,634	4,796,316	4,794,352	4,978,132	5,082,975
	Occupied leasing floor space(m ²)	入居賃貸面積(m ²)	-	-	-	-	-	4,575,154	4,770,968	4,773,652	4,961,731	5,068,424
	Tenants	テナント数	-	-	-	-	-	8,091	8,098	8,067	8,078	8,112
	Occupancy rates	入居率	-	-	-	-	-	99.2%	99.5%	99.6%	99.7%	99.7%
Daiwa Information Service Co., Ltd. 大和情報サービス	Total leasable floor space(m ²)	貸付可能面積(m ²)	1,900,896	2,149,198	2,309,375	2,515,900	2,589,264	-	-	-	-	-
	Occupied leasing floor space(m ²)	入居賃貸面積(m ²)	1,894,110	2,140,286	2,299,191	2,504,555	2,577,704	-	-	-	-	-
	Tenants	テナント数	3,387	3,861	4,119	4,383	4,530	-	-	-	-	-
	Occupancy rates	入居率	99.6%	99.6%	99.6%	99.5%	99.6%	-	-	-	-	-
Daiwa Royal Co., Ltd. ダイロイヤル	Total leasable floor space(m ²)	貸付可能面積(m ²)	1,681,892	1,766,928	1,826,327	1,861,894	1,956,476	-	-	-	-	-
	Occupied leasing floor space(m ²)	入居賃貸面積(m ²)	1,666,314	1,743,771	1,803,217	1,837,568	1,926,246	-	-	-	-	-
	Tenants	テナント数	2,828	2,971	3,119	3,191	3,352	-	-	-	-	-
	Occupancy rates	入居率	99.1%	98.7%	98.7%	98.7%	98.5%	-	-	-	-	-
Total 合計	Total leasable floor space(m ²)	貸付可能面積(m ²)	5,439,981	5,830,782	6,095,592	6,413,296	6,561,286	6,631,738	6,795,700	6,803,385	6,967,630	7,065,757
	Occupied leasing floor space(m ²)	入居賃貸面積(m ²)	5,396,021	5,776,887	6,038,563	6,346,893	6,482,387	6,564,301	6,742,846	6,750,236	6,912,113	7,019,973
	Tenants	テナント数	9,319	10,075	10,610	11,220	11,499	11,816	11,905	11,979	12,022	12,138
	Occupancy rates	入居率	99.2%	99.1%	99.1%	99.0%	98.8%	99.0%	99.2%	99.2%	99.2%	99.4%

Management of owned commercial facilities

自社保有商業施設の運営状況		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03	
Daiwa House Industry Co., Ltd. (non-consolidated) 大和ハウス工業 (個別)	Total leasable floor space(m ²)	貸付可能面積(m ²)	296,331	326,505	279,686	351,854	310,274	332,456	368,033	356,222	365,960	423,904
	Occupied leasing floor space(m ²)	入居賃貸面積(m ²)	288,351	322,345	272,768	337,144	284,170	305,606	341,193	327,542	342,874	402,691
	Tenants	テナント数	719	768	610	812	650	691	712	668	531	526
	Occupancy rates	入居率	97.3%	98.7%	97.5%	95.8%	91.6%	91.9%	92.7%	91.9%	93.7%	95.0%

Note:

- Occupancy rates = (Occupied leasing floor space) / (Total leasable floor space)
- In October 2021, Daiwa Information Service Co., Ltd. merged with Daiwa Royal Co., Ltd. and the business name changed to Daiwa House Realty Mgt. Co., Ltd.

注:

- 入居率 = (入居面積) / (貸付可能面積)
- 大和情報サービス株式会社は、ダイロイヤル株式会社と2021年10月に経営統合し、商号が大和ハウスリアルティマネジメント株式会社となりました。

Reference Materials 参考データ 5

Commercial Facilities Business 商業施設事業 (2)

City-Center hotels

都市型ホテル		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Number of hotels	ホテル数	52	54	72	91	92	102	117	116	88	90
Number of rooms	客室数	11,398	11,548	14,444	17,068	17,585	18,872	20,802	19,779	18,048	18,352
Daiwa Roynet Hotels (Daiwa House Realty Mgt. Co.,Ltd.)	Occupancy rates 客室稼働率	88.6%	91.5%	91.8%	87.4%	33.9%	55.7%	83.9%	87.8%	88.5%	89.3%
ダイワロイネットホテル (大和ハウスリアルティマネジメント)	Number of hotels ホテル数	45	46	52	59	62	75	79	76	76	76
	Number of rooms 客室数	9,621	9,732	11,226	12,543	13,115	15,918	16,902	16,209	16,165	16,146
Daiwa Royal Hotel City (Daiwa House Realty Mgt. Co.,Ltd.)	Number of hotels ホテル数	-	-	4	7	8	-	-	-	-	-
ダイワロイヤルホテルシティ (大和ハウスリアルティマネジメント) *1	Number of rooms 客室数	-	-	891	1,527	1,754	-	-	-	-	-
OSAKA DAI-ICHI HOTEL (Osaka Marubiru Co., Ltd.)	Number of hotels ホテル数	1	1	1	1	1	1	1	-	-	-
大阪第一ホテル (大阪マルビル)	Number of rooms 客室数	460	460	460	460	460	460	460	-	-	-
La' gent Inn (Daiwa House Industry Co., Ltd.)	Number of hotels ホテル数	2	2	2	2	2	2	2	1	-	-
ラ・ジェント・イン (大和ハウス工業) *2	Number of rooms 客室数	386	385	385	385	385	385	385	160	-	-
La' gent Hotel (Daiwa House Industry Co., Ltd.)	Number of hotels ホテル数	3	3	4	5	5	5	6	7	6	7
ラ・ジェント・ホテル (大和ハウス工業) *2	Number of rooms 客室数	639	639	827	965	965	965	1,124	1,296	1,035	1,292
GRAND HOSTEL LDK etc. (Daiwa LifeNext Co., Ltd.)	Number of hotels ホテル数	-	-	-	1	2	2	4	5	6	7
GRAND HOSTEL LDK 他 (大和ライフネクスト) *3	Number of rooms 客室数	-	-	-	134	351	351	612	680	848	914

Note:

*1. 8 hotels of Daiwa Royal Hotel City are included in "Daiwa Roynet Hotels" from FY2021 due to rebranding in October 2021.

*2. La' gent Inn and La' gent Hotel are included in the Rental Housing Business.

*3. GRAND HOSTEL LDK, etc. are included in the Condominiums Business.

注:

*1. 2021年10月のブランドに伴い、ダイワロイヤルホテルシティのホテル8施設は22/03期より「ダイワロイネットホテル」に合算表記しております。

*2. ラ・ジェント・インとラ・ジェント・ホテルは賃貸住宅事業に含まれます。

*3. GRAND HOSTEL LDK 他はマンション事業に含まれます。

Fitness clubs

フィットネスクラブ		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Sports Club NAS	Number of members 期末会員数 (人)	179,151	188,696	191,092	196,582	161,843	156,574	145,375	121,727	129,764	130,383
スポーツクラブNAS	Number of facilities スポーツクラブ数	68	68	69	71	71	71	67	64	61	59

Home Center

ホームセンター		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Sales account per customer (¥)	お客様1人当たり購入単価 (円)	2,689	2,767	2,858	2,924	2,945	2,910	3,103	3,278	3,347	3,430
Sales floor space (except out-mall selling space) (m ²)	期末店舗面積 (外売場を除く) (m ²)	292,296	295,813	296,782	301,103	310,289	306,019	314,890	315,515	321,238	322,202
Number of stores	期末店舗数	57	59	58	57	59	57	61	62	64	65

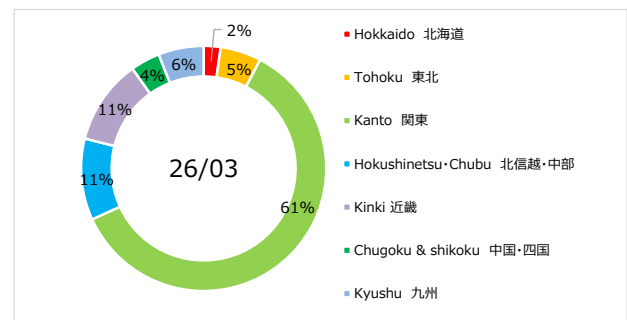
Car Parking Bussiness

駐車場事業		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Number of facilities	施設数	2,475	2,747	3,828	4,019	4,180	4,378	4,527	4,657	4,842	4,890
Number of car parking	収容台数	42,051	53,375	73,898	82,894	96,263	106,872	113,915	121,377	132,871	141,260

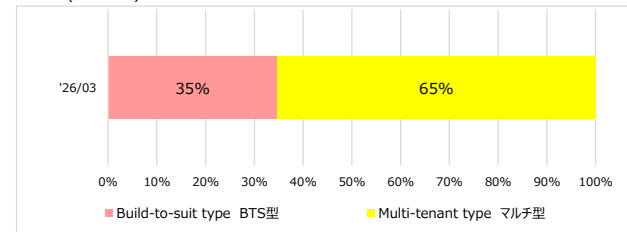
Reference Materials 参考データ 6

Logistics, Business & Corporate Facilities Business 事業施設事業

Developed area of logistics facility (accumulated)		(Thousand m ² / 千m ²)
物流施設の開発延床面積 (累計)		'26/03
Hokkaido	北海道	325
Tohoku	東北	783
Kanto	関東	8,792
Hokushinetsu・Chubu	北信越・中部	1,561
Kinki	近畿	1,628
Chugoku・Shikoku	中国・四国	565
Kyushu	九州	790
Total	合計	14,447

Developed area of logistics facility (accumulated)
物流施設の開発延床面積 (累計)

Composition of development (accumulated)		(Thousand m ² / 千m ²)
開発構成(累計)		'26/03
Build-to-suit type BTS型	Number of logistics facilities 物件数	220
	Floor areas 延床面積	4,996
Multi-tenant type マルチ型	Number of logistics facilities 物件数	141
	Floor areas 延床面積	9,451
Total 合計	Number of logistics facilities 物件数	361
	Floor areas 延床面積	14,447

Compaosition of development(floor areas)
開発構成(延床面積)

Note : Floor areas have accumulated since FY2002 in Build-to-suit type logistics, and since FY2012 in Multi-tenant type logistics.
注 : BTSは2002年度、マルチは2012年度からの累積です。

Environment and Energy Business 環境エネルギー事業

Group renewable energy generation facilities (in operation)
グループ再生可能エネルギー(稼働中)

			'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Solar power 太陽光	Number of facilities 物件数		225	266	321	359	411	457	530	656	804
	Generation capacity 発電出力 (MW)		245.1	292.5	355.3	400.4	535.8	582.9	651.5	775.7	906.4
Wind power 風力	Number of facilities 物件数		1	1	11	15	19	20	18	18	18
	Generation capacity 発電出力 (MW)		9.0	9.0	25.7	26.5	26.7	26.8	26.1	26.1	26.1
Water power 水力	Number of facilities 物件数		1	2	2	3	3	3	2	2	2
	Generation capacity 発電出力 (MW)		0.9	1.9	2.0	2.7	2.7	2.6	2.0	2.0	2.0
Biomass power バイオマス	Number of facilities 物件数		-	-	-	-	-	-	1	1	1
	Generation capacity 発電出力 (MW)		-	-	-	-	-	-	33.6	90.0	112.0
Total 合計	Number of facilities 物件数		227	269	334	377	433	480	551	677	825
	Generation capacity 発電出力 (MW)		255.1	303.4	382.9	429.6	565.2	612.3	713.2	893.8	1,046.4

Note: Maximum output is indicated in "generation capacity" from FY2021.
注: 22/3期から、発電出力は最大出力で表記しています。

Other Businesses その他事業

Health & Leisure 健康余暇			'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
DAIWA ROYAL GOLF ダイワロイヤルゴルフ	Number of guests ゴルフ場ご利用 お客様数 (人)		342,488	355,661	351,144	341,305	324,035	338,519	316,791	298,248	278,766	277,253
	Number of members 期末会員数 (人)		6,145	6,772	6,771	6,519	6,406	6,282	5,832	5,203	4,958	4,594
	Number of golf courses ゴルフ場数		10	10	10	10	10	10	10	10	10	10

Reference Materials 参考データ 7

【Reference/参考】Overseas Business 海外事業

Sales		(¥ 100 Million / 億円)								
売上高		'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
USA	アメリカ	783	990	1,173	1,768	2,678	4,341	5,001	6,879	8,063
Australia	オーストラリア	186	545	572	369	412	415	304	348	414
ASEAN	ASEAN	260	403	451	369	395	209	257	347	416
China	中国	445	362	222	266	475	1,112	605	374	398
Others	その他	634	507	430	244	489	661	889	1,099	991
Total	合計	2,310	2,785	2,773	3,018	4,451	6,739	7,059	9,050	10,284

Note:

1. Adjustments included in total net sales and operating income.

2. For each business area, we disclose results after consolidation adjustment since FY2020.

注:

1. 合計には連結調整額が含まれています。

2. 21/3期から、各エリアの業績は連結調整後の数値で開示しています。

Operating income		(¥ 100 Million / 億円)								
営業利益		'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
USA	アメリカ	64	84	116	191	224	368	321	677	1,436
Australia	オーストラリア	13	45	18	-18	10	19	-41	0	12
ASEAN	ASEAN	7	15	44	17	-23	-30	7	30	38
China	中国	44	35	-0	12	61	199	96	-93	-92
Others	その他	-5	-4	-83	-8	-12	-27	-78	-97	-25
Total	合計	106	129	62	195	261	529	304	517	1,370

Note:

1. Adjustments included in total net sales and operating income.

2. For each business area, we disclose results after consolidation adjustment since FY2020.

注:

1. 合計には連結調整額が含まれています。

2. 21/3期から、各エリアの業績は連結調整後の数値で開示しています。

Exchange rate										
為替レート		'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
US\$/JPY		¥ 113.00	¥ 111.00	¥ 109.56	¥ 103.50	¥ 115.02	¥ 132.70	¥ 141.83	¥ 151.44	¥ 150.43

Financial Data (Non-Consolidated) 財務データ (個別) 1

Non-Consolidated Balance Sheets 貸借対照表

(¥ Million / 百万円)

		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Assets	資産の部										
Current assets	流動資産										
Cash and bank deposits	現金預金	40,156	113,877	97,450	21,367	128,846	22,597	64,967	176,313	39,182	52,931
Trade notes and accounts receivable	受取手形・完成工事未収入金等	129,636	137,336	152,975	156,625	149,290	138,958	110,116	124,883	121,456	117,387
Securities maturing within one year	有価証券	16	50	891	694	546	5,533	1,305	299	899	-
Inventories	たな卸資産	406,652	466,078	539,152	603,251	641,854	739,117	964,161	1,174,103	1,286,365	1,682,084
Costs on construction contracts in progress	未成工事支出金	22,490	24,497	45,141	32,210	35,251	36,319	37,490	35,152	39,176	47,593
Real estate for sale	販売用不動産	375,644	433,877	485,538	562,919	598,805	694,555	917,987	1,129,978	1,236,883	1,624,309
Other current assets	その他の流動資産	140,394	145,953	165,590	171,752	242,833	269,997	277,417	360,201	445,602	414,195
Allowance for doubtful accounts	貸倒引当金	-6,683	-7,583	-7,670	-7,759	-12,260	-14,699	-1,416	-6,407	-2,341	-3,508
Total current assets	流動資産合計	710,172	855,712	948,390	945,931	1,151,111	1,161,504	1,416,551	1,829,395	1,891,166	2,263,090
Non-current assets	固定資産										
Total property, plant and equipment	有形固定資産合計	669,322	686,566	706,389	763,960	740,840	704,954	682,933	594,585	637,317	710,980
Buildings and structures	建物及び構築物	178,737	200,644	214,452	215,683	214,885	207,838	196,528	199,004	182,166	199,383
Land	土地	432,722	429,299	442,649	488,204	460,066	449,639	436,176	359,896	408,752	463,934
Other tangible assets	その他の有形固定資産	57,862	56,622	49,287	60,072	65,889	47,476	50,227	35,684	46,399	47,662
Total intangible assets	無形固定資産合計	15,766	14,632	13,820	19,087	24,418	31,299	35,248	35,706	34,991	34,479
Total investments and other assets	投資その他の資産合計	1,015,394	1,154,146	1,188,035	1,358,845	1,403,635	1,566,690	1,741,903	1,695,789	1,730,878	2,178,957
Total non-current assets	固定資産合計	1,700,483	1,855,345	1,908,245	2,141,892	2,168,894	2,302,944	2,460,084	2,326,081	2,403,187	2,924,417
Total assets	資産合計	2,410,655	2,711,058	2,856,636	3,087,824	3,320,005	3,464,449	3,876,635	4,155,476	4,294,353	5,187,507
Liabilities	負債の部										
Current liabilities	流動負債										
Trade notes and accounts payable	支払手形・工事未払金等	188,282	254,212	265,210	115,672	103,635	119,616	126,008	107,264	98,626	114,227
Commercial papers	コマーシャル・ペーパー	-	-	-	49,000	-	-	-	-	-	179,000
Current portion of bonds	一年以内償還予定の社債	-	20,000	95,000	65,000	40,000	25,000	50,000	100,000	75,000	65,000
Current portion of long-term loans from banks	一年以内返済予定の長期借入金	50,000	30,100	-	40,783	14,321	33,567	87,264	45,141	194,952	94,028
Income taxes payable	未払法人税等	29,178	37,551	39,206	34,328	23,890	37,619	19,182	39,368	45,468	20,508
Advances received on construction projects in progress	未成工事受入金	83,732	102,590	132,885	112,546	106,898	125,245	185,245	162,981	163,974	212,622
Other current liabilities	その他の流動負債	328,021	320,528	388,362	445,850	433,622	463,330	437,524	476,669	558,769	1,122,623
Total current liabilities	流動負債合計	679,215	764,982	920,663	863,180	722,368	804,378	905,224	931,425	1,136,789	1,808,009
Non-current liabilities	固定負債										
Bonds	社債	200,000	287,000	192,000	277,000	383,000	408,000	558,000	758,000	743,000	713,000
Long-term loans from banks	長期借入金	215,371	232,029	237,322	327,147	502,084	474,174	587,556	584,725	491,407	599,236
Other non-current liabilities	その他の固定負債	265,929	252,397	252,805	259,690	246,093	217,269	148,390	138,852	133,765	142,813
Total non-current liabilities	固定負債合計	681,301	771,426	682,127	863,837	1,131,177	1,099,443	1,293,947	1,481,577	1,368,172	1,455,049
Total liabilities	負債合計	1,360,516	1,536,408	1,602,790	1,727,018	1,853,546	1,903,822	2,199,171	2,413,002	2,504,962	3,263,059
Net assets	純資産の部										
Common stock	資本金	161,699	161,699	161,699	161,699	161,699	161,699	161,845	161,957	162,216	162,602
Capital surplus	資本剰余金	296,958	296,958	296,958	296,958	297,015	297,473	298,713	297,216	297,476	298,242
Retained earnings	利益剰余金	510,504	641,256	748,957	862,539	972,362	1,059,472	1,180,017	1,319,421	1,474,018	1,594,948
Treasury stock	自己株式	-8,450	-4,630	-8,316	-7,588	-33,019	-29,081	-20,327	-88,320	-188,335	-185,546
Total shareholders' equity	株主資本合計	960,711	1,095,283	1,199,299	1,313,609	1,398,057	1,489,564	1,620,249	1,690,275	1,745,376	1,870,247
Valuation and translation adjustments	評価・換算差額等										
Unrealized gain (loss) on securities	その他有価証券評価差額金	86,616	73,291	48,639	37,247	58,506	62,609	51,249	49,274	39,416	50,748
Deferred gain (loss) on hedging instruments	繰延ヘッジ損益	375	796	470	728	511	-882	-2,037	-5,107	-4,058	-6,853
Land revaluation reserve	土地再評価差額金	2,319	5,162	5,322	9,119	9,293	9,335	8,002	8,031	8,656	10,305
Total valuation and translation adjustments	評価・換算差額等合計	89,311	79,250	54,432	47,095	68,310	71,062	57,214	52,199	44,014	54,200
Subscription rights to shares	新株予約権	115	115	114	101	91	-	-	-	-	-
Total net assets	純資産合計	1,050,139	1,174,649	1,253,846	1,360,805	1,466,459	1,560,626	1,677,463	1,742,474	1,789,391	1,924,448
Total liabilities and net assets	負債純資産合計	2,410,655	2,711,058	2,856,636	3,087,824	3,320,005	3,464,449	3,876,635	4,155,476	4,294,353	5,187,507

Financial Data (Non-Consolidated) 財務データ(個別) 2

Non-Consolidated Statements of Income 損益計算書

		(¥ Million / 百万円)									
		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Net sales	売上高	1,720,394	1,814,277	1,925,518	1,975,150	1,863,934	1,976,165	2,006,066	2,149,713	2,149,973	2,228,120
Cost of sales	売上原価	1,309,711	1,358,558	1,458,008	1,494,529	1,427,976	1,519,190	1,560,115	1,663,347	1,631,335	1,654,810
SG&A expenses	販売費及び一般管理費	212,010	217,728	226,881	230,568	209,480	216,317	214,319	241,557	235,743	275,369
Operating income	営業利益	198,673	237,990	240,628	250,053	226,478	240,657	231,631	244,809	282,894	297,941
Interest income and dividend income	受取利息・配当金	23,151	28,504	30,266	32,821	74,133	31,127	40,901	55,046	61,723	73,167
Total non-operating income	営業外収益計	26,961	35,390	34,077	36,821	79,066	37,468	46,355	68,747	71,815	84,792
Interest expenses	支払利息	1,008	1,479	1,763	2,261	3,281	3,719	5,251	9,504	12,457	17,314
Total non-operating expenses	営業外費用計	13,288	10,342	6,249	11,292	17,211	23,256	16,291	17,921	23,675	33,377
Ordinary income	経常利益	212,346	263,039	268,457	275,581	288,332	254,870	261,696	295,635	331,035	349,356
Extraordinary income	特別利益	913	13,851	2,773	3,186	4,117	1,889	5,650	42,792	14,758	4,900
Extraordinary losses	特別損失	7,973	6,693	17,009	11,840	50,176	22,331	8,934	8,260	12,019	68,544
Profit before income taxes and non-controlling shareholders' interests	税金等調整前当期純利益	205,285	270,197	254,220	266,928	242,274	234,427	258,412	330,167	333,774	285,712
Income taxes and others	法人税等	57,702	71,974	71,692	70,443	59,727	69,046	53,119	85,681	83,608	67,574
Profit	当期純利益	147,582	198,223	182,528	196,484	182,546	165,381	205,293	244,486	250,165	218,138

Operating Data (Non-Consolidated) 事業データ (個別)

Orders Received by Business Segment (Non-Consolidated) 事業別 受注高

		(¥ Million / 百万円)									
		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Single-Family Houses	住宅	391,442	380,415	398,161	352,211	331,861	296,189	263,367	303,412	322,998	330,913
Custom-built houses	戸建住宅	259,792	243,157	262,524	234,898	210,841	188,134	153,581	178,268	158,368	159,237
Built-for-sale houses	分譲住宅	54,280	55,998	53,819	44,962	43,031	37,354	37,423	43,493	56,898	59,400
Land (including residential lots of housing development projects)	土地	77,370	81,259	81,816	72,349	77,988	70,700	72,362	81,649	107,731	112,275
Rental Housing	集合住宅	529,601	515,047	543,018	441,911	388,918	362,215	422,719	549,144	587,022	580,757
Condominiums (for sale)	マンション	112,484	120,442	107,199	138,793	115,250	144,660	223,014	122,854	91,687	131,222
Commercial Facilities	商業施設	399,013	404,628	476,248	531,040	493,808	500,241	540,667	601,330	633,555	693,106
Logistics, Business & Corporate Facilities	事業施設	286,609	357,799	399,613	415,467	354,883	478,797	461,992	517,650	439,935	498,720
Total	合計	1,798,319	1,867,655	2,010,318	1,957,003	1,768,017	1,869,049	2,017,052	2,178,431	2,162,138	2,339,572

Sales by Business Segment (Non-Consolidated) 事業別 売上高

		(¥ Million / 百万円)									
		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Single-Family Houses	住宅	390,308	385,334	383,611	353,938	325,277	334,059	305,949	300,807	324,768	330,720
Custom-built houses	戸建住宅	256,283	248,783	247,315	235,048	207,530	219,294	191,419	173,976	159,840	159,940
Built-for-sale houses	分譲住宅	55,139	55,673	53,298	46,256	42,451	38,600	38,687	43,413	56,922	58,994
Land (including residential lots of housing development projects)	土地	78,885	80,877	82,997	72,633	75,295	76,163	75,842	83,417	108,004	111,784
Rental Housing	集合住宅	525,243	527,267	531,251	454,209	402,045	431,989	479,115	521,029	552,302	611,497
Condominiums (for sale)	マンション	107,113	114,921	99,902	138,064	122,207	140,059	148,302	147,734	97,339	94,082
Commercial Facilities	商業施設	371,638	404,289	451,641	505,786	523,355	515,130	527,280	595,665	581,890	624,667
Logistics, Business & Corporate Facilities	事業施設	265,300	310,316	381,286	430,748	379,494	453,920	422,467	489,439	504,150	476,824
Total	合計	1,720,394	1,814,277	1,925,518	1,975,150	1,863,934	1,976,165	2,006,066	2,149,713	2,149,973	2,228,120

Gross Profit Ratio by Business Segment (Non-Consolidated) 事業別 売上総利益率

		'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03	'25/03	'26/03
Single-Family Houses	住宅	19.2%	20.0%	19.9%	19.0%	17.9%	17.6%	17.1%	14.7%	14.6%	14.1%
Custom-built houses	戸建住宅	23.7%	24.8%	24.4%	22.9%	22.3%	21.0%	19.5%	17.8%	19.5%	19.7%
Built-for-sale houses	分譲住宅	18.9%	19.2%	17.9%	15.2%	13.5%	14.8%	13.4%	5.6%	2.8%	-1.4%
Land (including residential lots of housing development projects)	土地	4.7%	5.8%	7.5%	8.7%	8.0%	9.3%	12.9%	13.1%	13.6%	14.4%
Rental Housing	集合住宅	25.7%	27.2%	25.5%	26.2%	25.2%	23.4%	22.9%	24.4%	23.5%	23.9%
Condominiums (for sale)	マンション	21.1%	17.1%	18.7%	15.2%	14.8%	15.5%	18.6%	20.7%	27.8%	24.4%
Commercial Facilities	商業施設	28.4%	29.9%	29.7%	27.9%	25.9%	24.8%	22.9%	21.5%	21.4%	22.2%
Logistics, Business & Corporate Facilities	事業施設	24.8%	27.2%	24.2%	28.6%	28.4%	27.1%	23.6%	27.3%	29.0%	34.3%
Total	合計	23.9%	25.1%	24.3%	24.3%	23.4%	23.1%	22.2%	22.6%	24.1%	25.7%

Notes:

- In the Rental Housing, Condominiums, Commercial Facilities, and Logistics, Business & Corporate Facilities businesses, the figures in the charts include land and buildings. Although Environment and Energy and Other Businesses have been omitted from the charts since they had no material impact on the total amounts, the total amounts have been calculated including their results.
 - We reclassified our business segments in the fiscal year ended March 31, 2020.
- 注:
- 集合住宅・マンション・流通店舗・建築は、土地・建物を含みます。また、「環境エネルギー」「その他」は会計金額に与える影響が軽微な為、省略していますが、「合計」の欄には、各々の数値を含んで算出しています。
 - 2020/3月期より、新セグメントで記載しています。